



CBH GROUP: GROWING VALUE FOR WESTERN AUSTRALIA

THE CBH GROUP IS AUSTRALIA'S LARGEST CO-OPERATIVE AND SECOND LARGEST PRIVATE COMPANY. 100% OWNED BY WESTERN AUSTRALIAN GRAIN GROWERS, ITS OPERATIONS SPAN FROM Paddock TO MARKET, DELIVERING AUSTRALIA'S MOST EFFICIENT AND COST EFFECTIVE GRAIN SUPPLY-CHAIN.

SOURCE: Deloitte Access Economics report: Estimating the economic contribution of the CBH Group and its members to the Western Australian economy.

Australia's most cost-effective grain supply chain:

The CBH Group's operations extend along the value chain from grain storage and handling, to transport, marketing and processing.

Its infrastructure and assets include up-country receival sites, a rail fleet dedicated to the most efficient transfer of grain from these receival points to its four port terminals and processing businesses in Asia and Australia.

By members, for members:

The Group is **100% owned** by its **4,200** Western Australian grower members and exists to create and return value to growers.

A major economic player:

The CBH Group is **one of Western Australia's 10 biggest companies**, with **revenue of \$4.1 billion** in FY15. It handles more than **90%** of Western Australia's **11 million** average grain production, and **one in every four dollars** generated by the State's agricultural sector originates from CBH and its members.

Growing WA's economy:

The Deloitte study put the CBH Group and its member's contribution at **\$3 billion FY15** to Western Australia's Gross State Product (GSP), **1.2%** of total Western Australian GSP for that period.

Delivering into global markets:

CBH is Australia's **largest grain exporter** and ships grain to **250 customers across 30 countries**. Wheat was the **fifth-highest export earning commodity** for the State over the 10 years behind iron ore, natural gas, gold and petroleum products.

Investing in future growth:

Since 2009, CBH has invested more than **\$1.2 billion** (in today's terms) in Australia's most efficient and cost effective grain supply-chain network, giving Western Australian growers supply-chain certainty and a competitive advantage to deliver into the world's biggest emerging grain markets in South East Asia.

Jobs for Western Australians:

The CBH Group is a significant employer in Western Australia's growing agricultural sector and one of the Wheatbelt's largest employers, with **half of its 1,000 strong workforce based regionally** and over **2,000 casual staff** employed during harvest.

Growing strong communities:

The CBH Group invests **\$1.5 million into regional community projects** each year, over and above the injection of capital into the regions via infrastructure investment.