



Creatives! Get mutual

Business Models for the Creative Economy

5 June, 12pm-2pm

Museum of Contemporary Art (MCA),
Level 6 Terrace Entrance (Circular Quay)
Sydney NSW 2000





Keynote address

Creative co-operatives will change the world – Part 1

Janelle Orsi

Co-founder and Executive Director of the
Sustainable Economies Law Center



Cooperatives:

Putting the Lively Back in Livelihoods

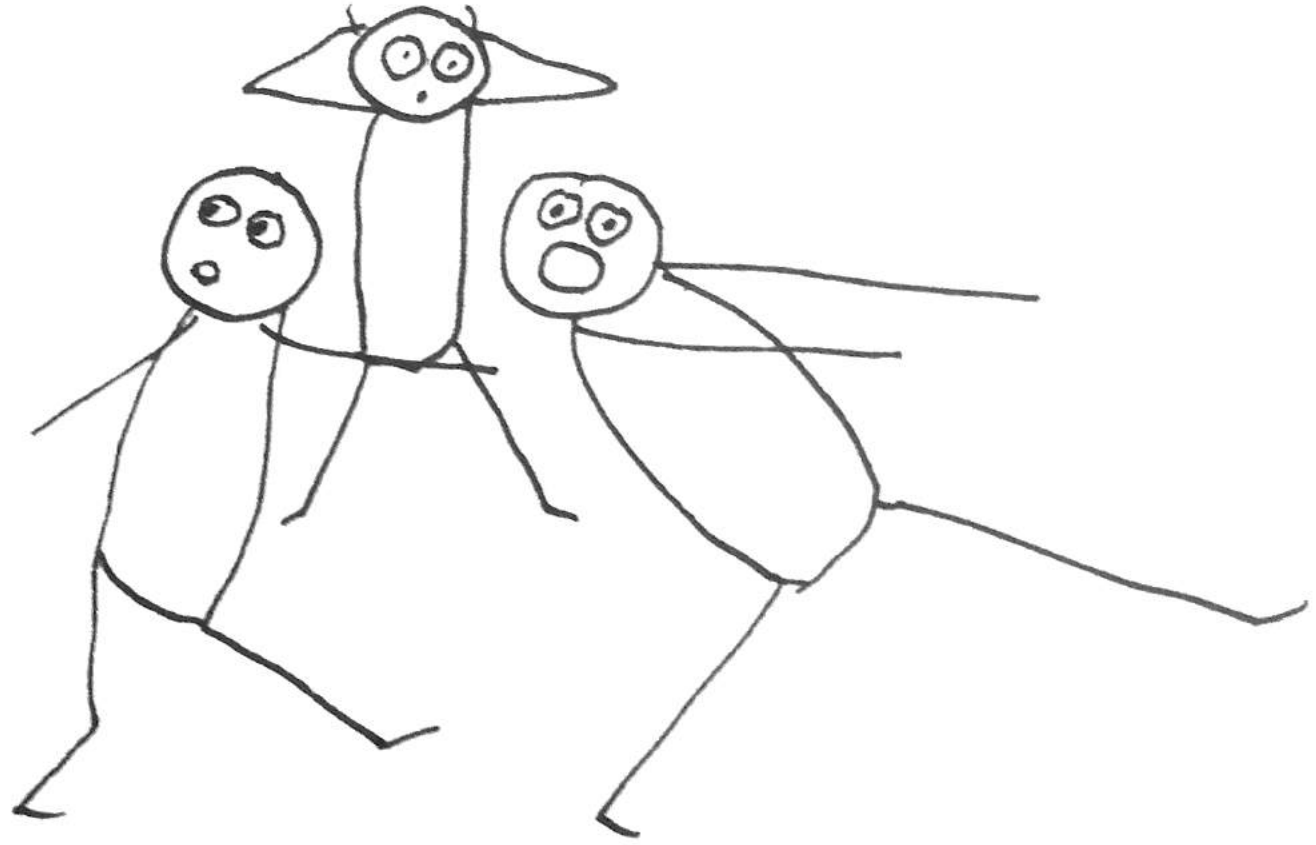
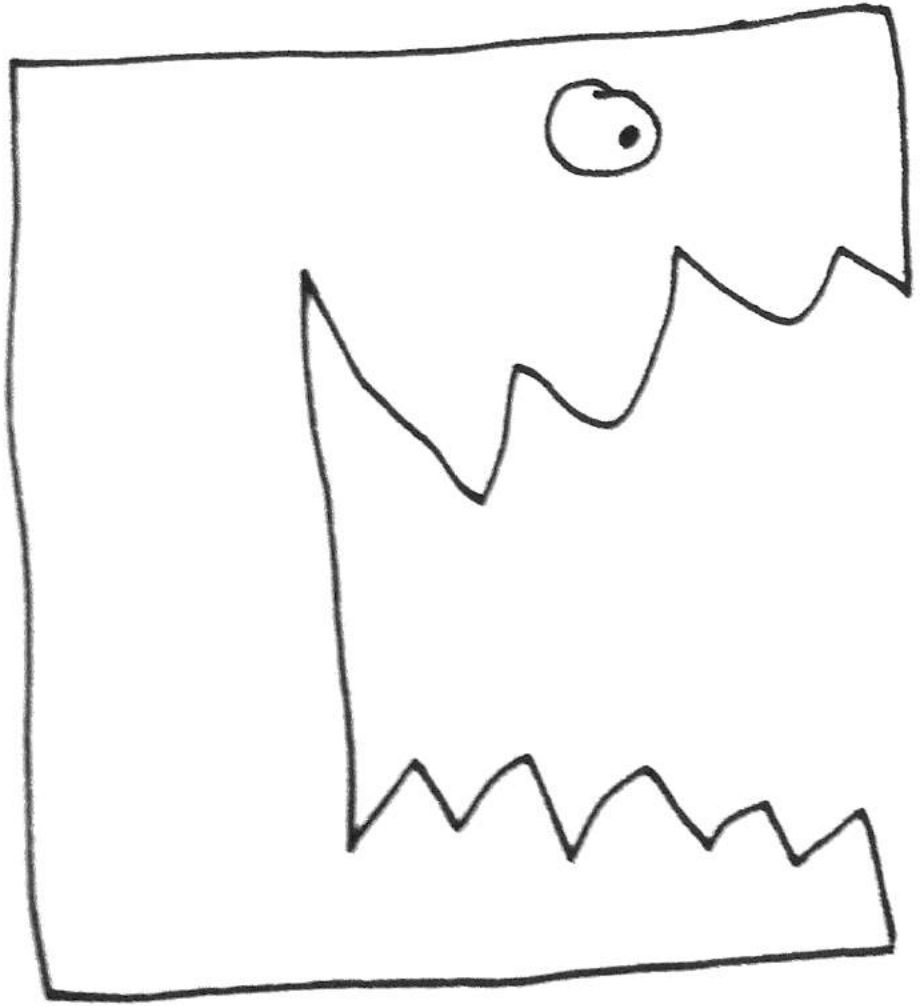




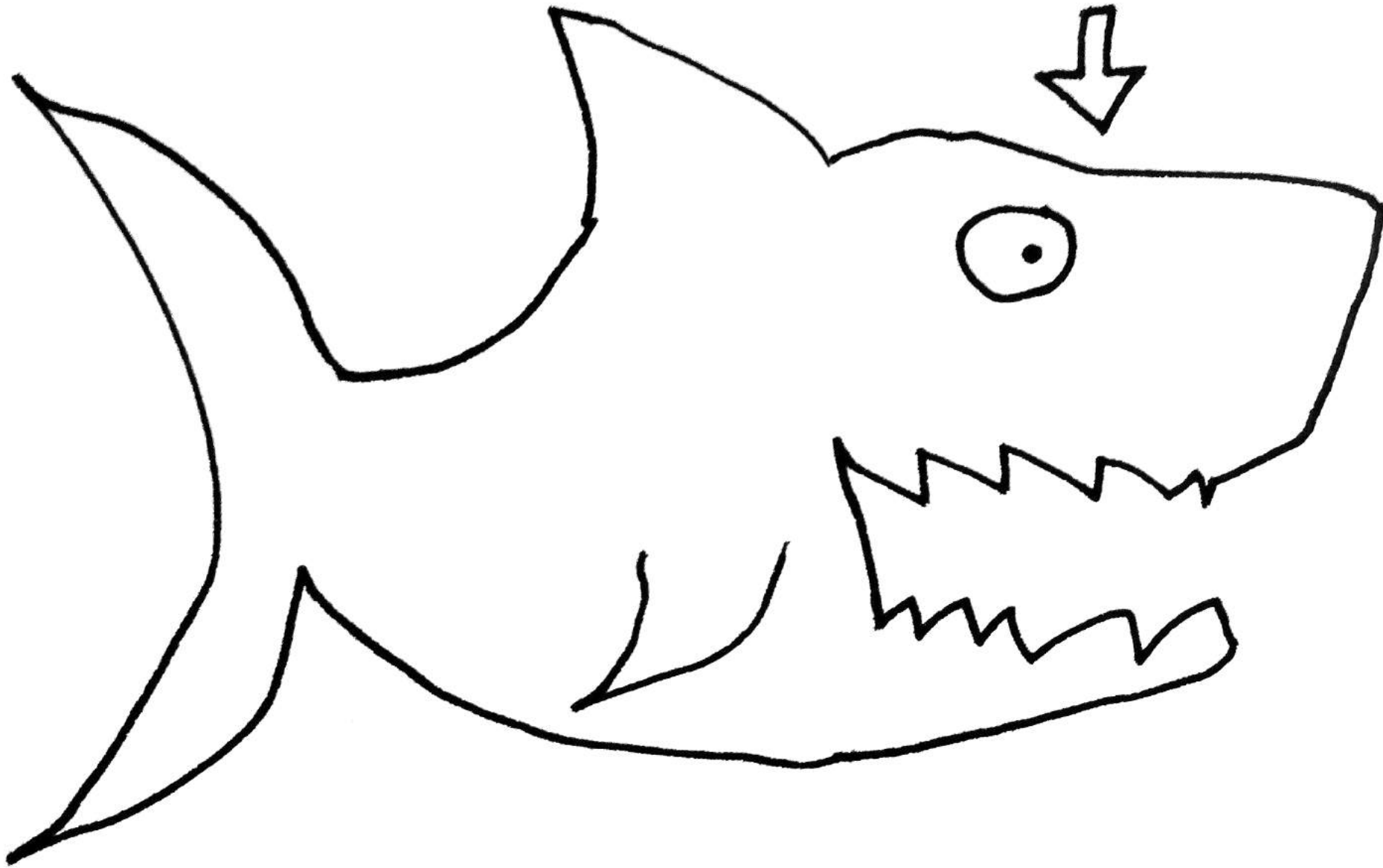
**Sustainable
Economies
Law Center**

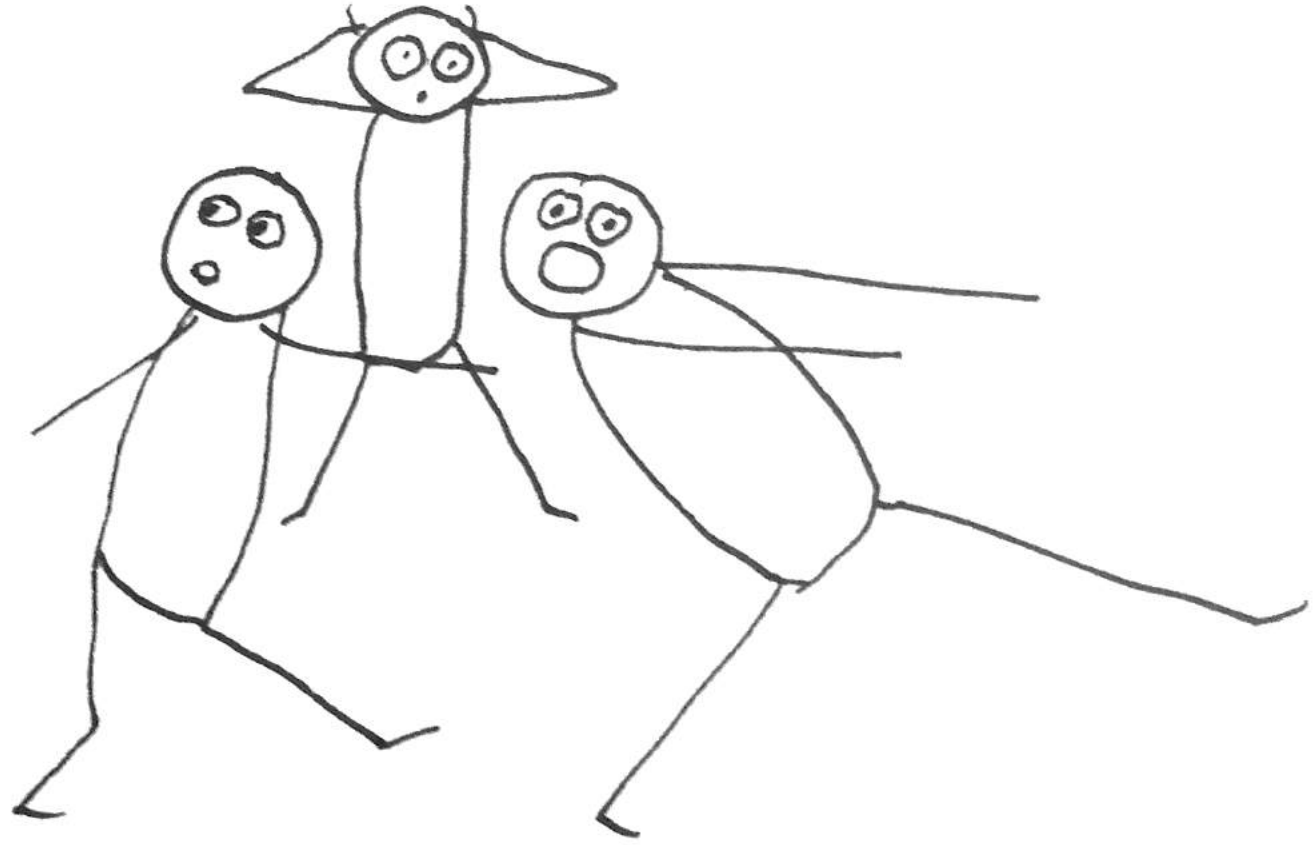
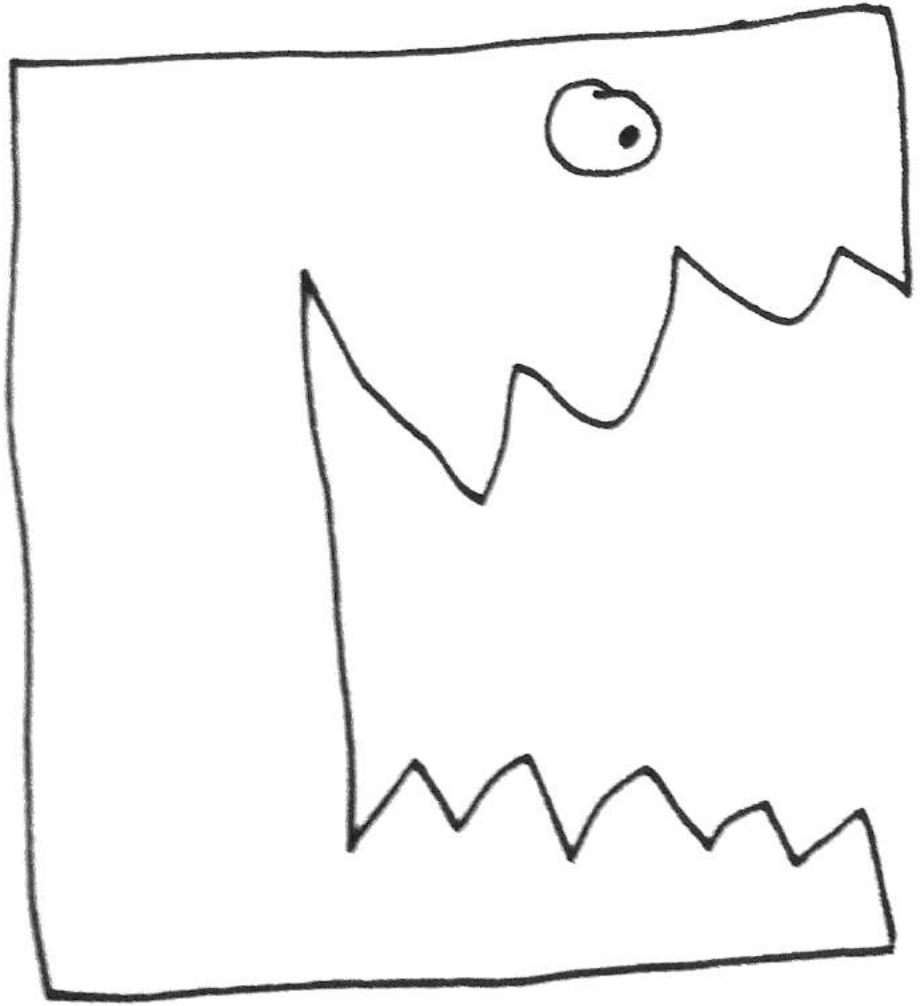


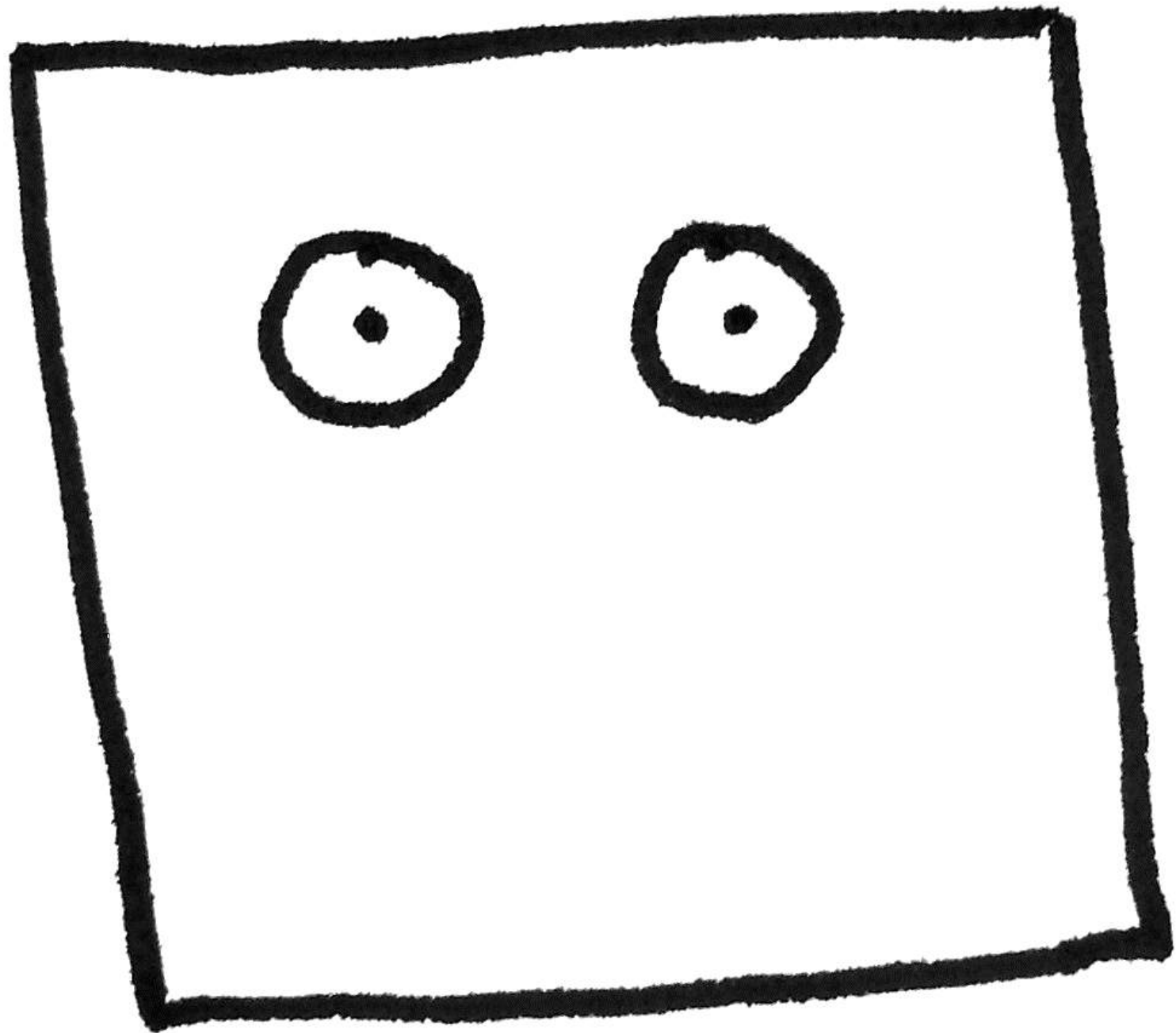
A Cooperative...
That's nice!



Conventional Business









Bylaws

Rule:

Highest
bidder
wins!



=

Power

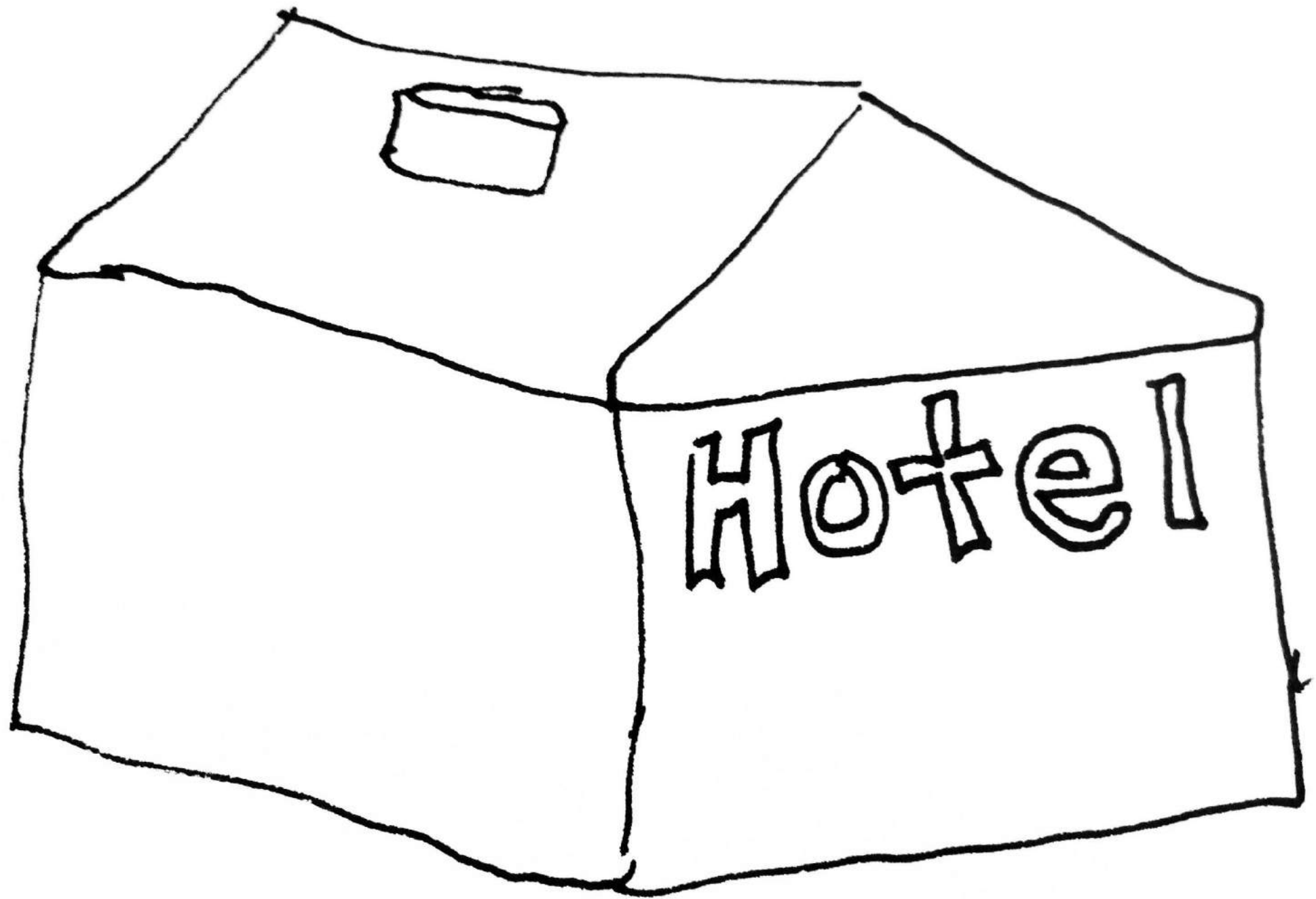


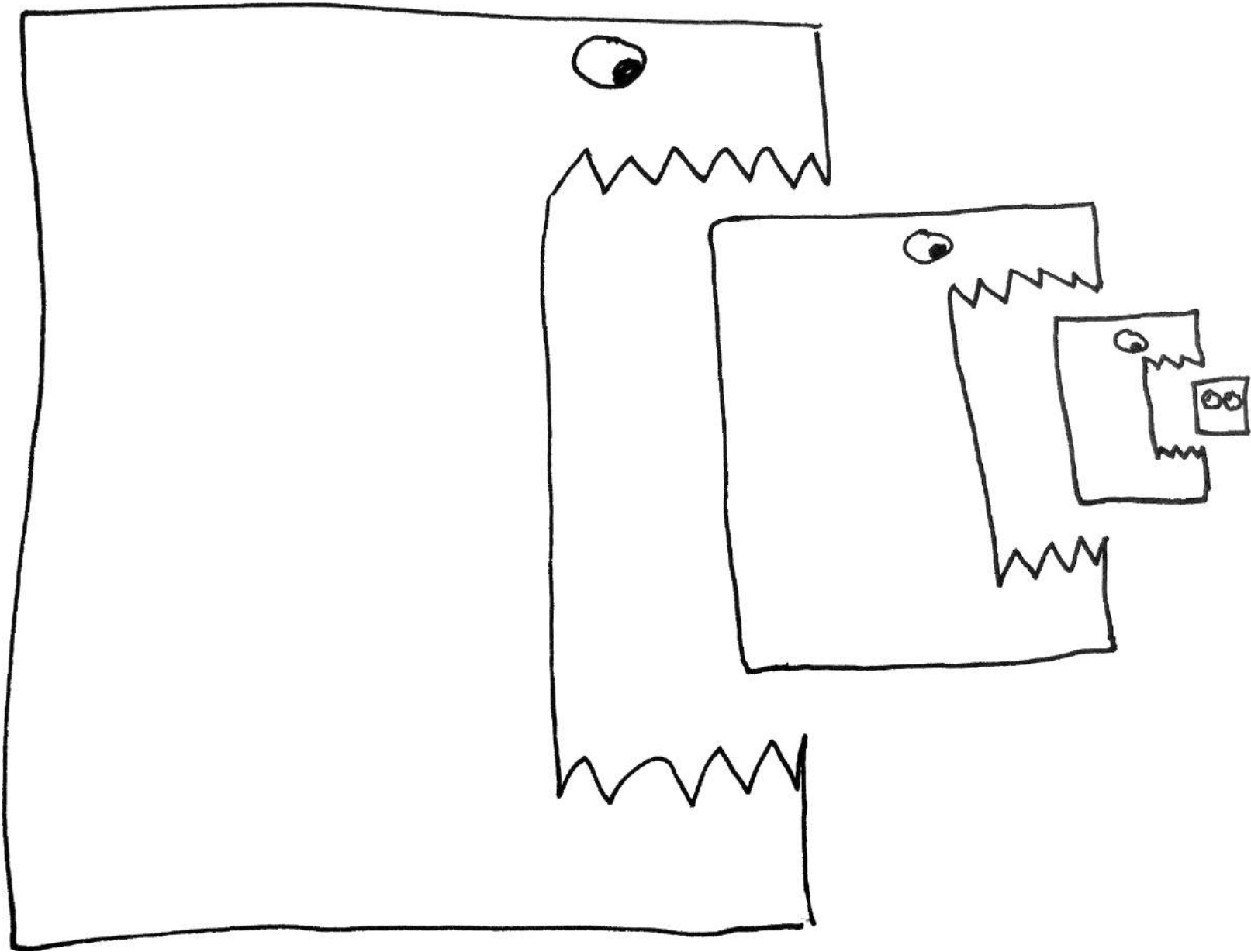
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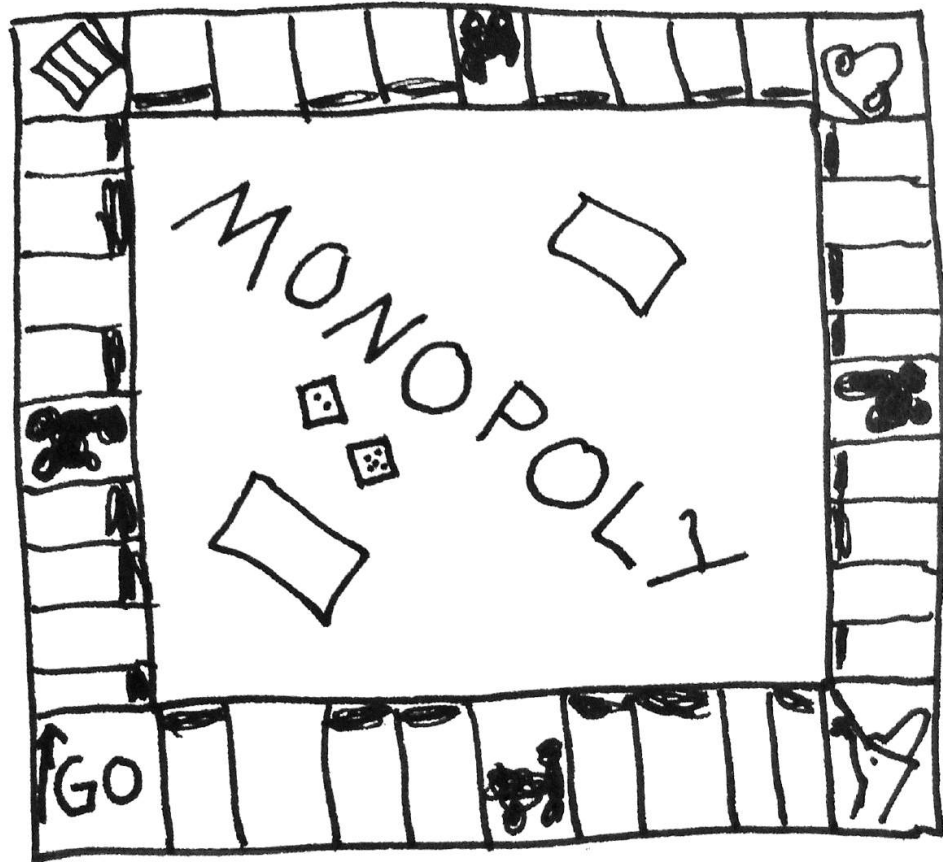
Profits



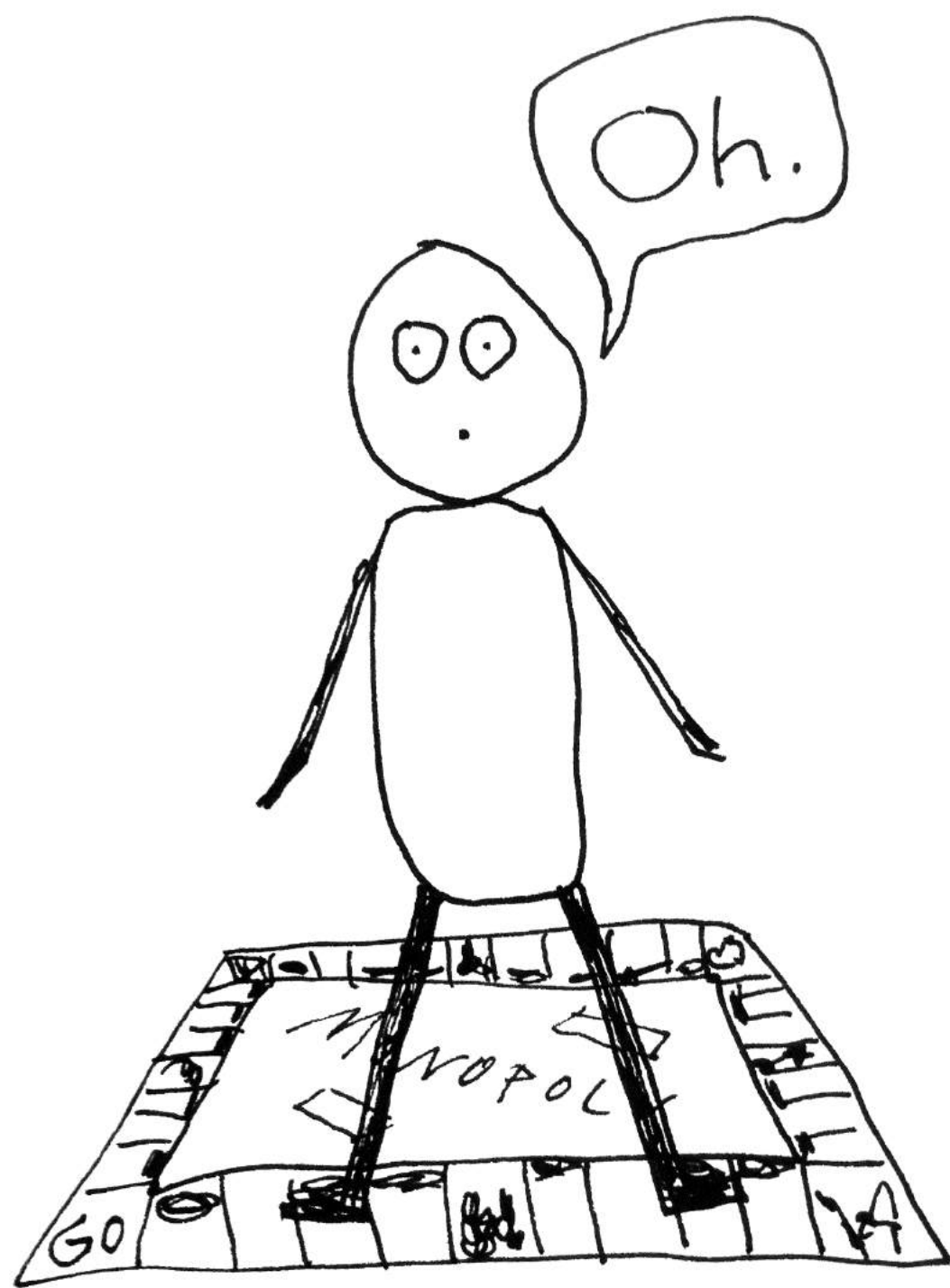
Maybe I'll
win!



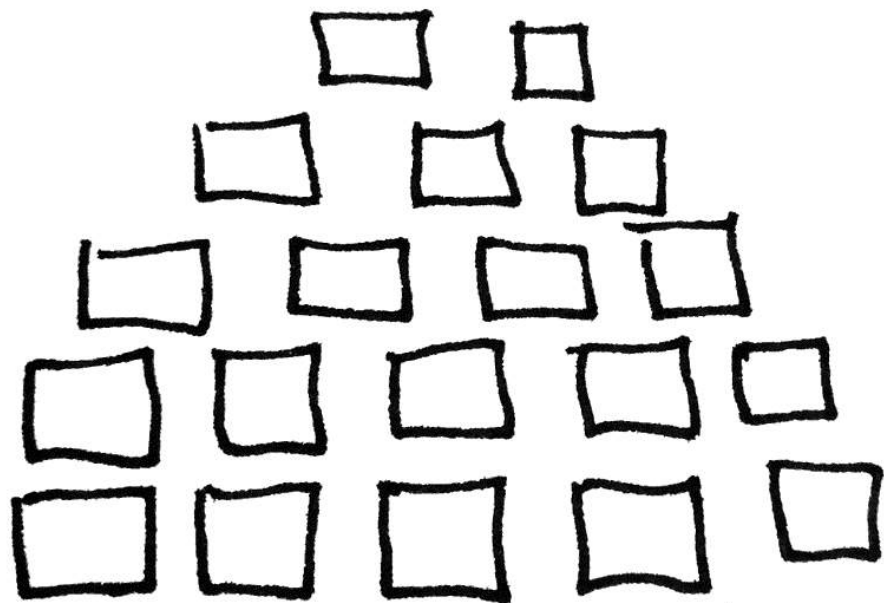




**A little too real
for comfort**



94.5%



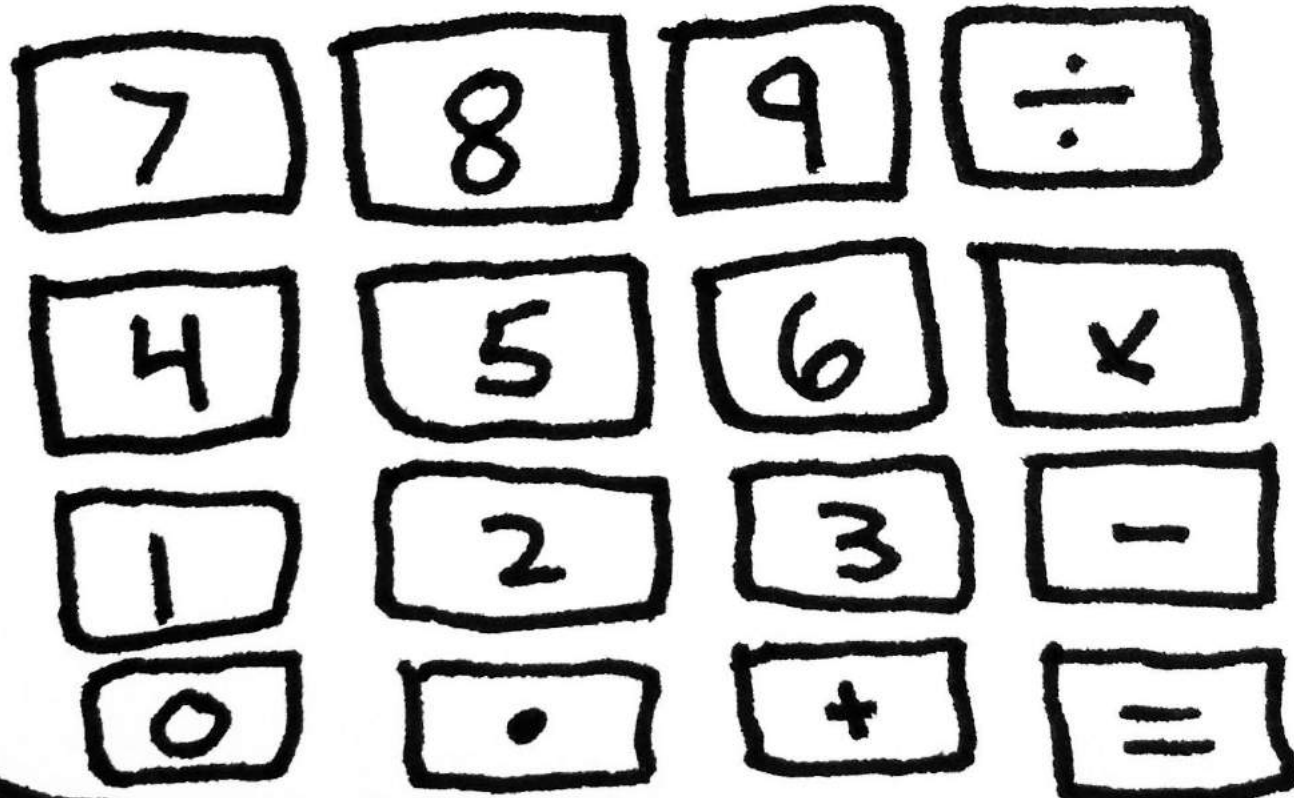
Wealthiest
20%

5.5%



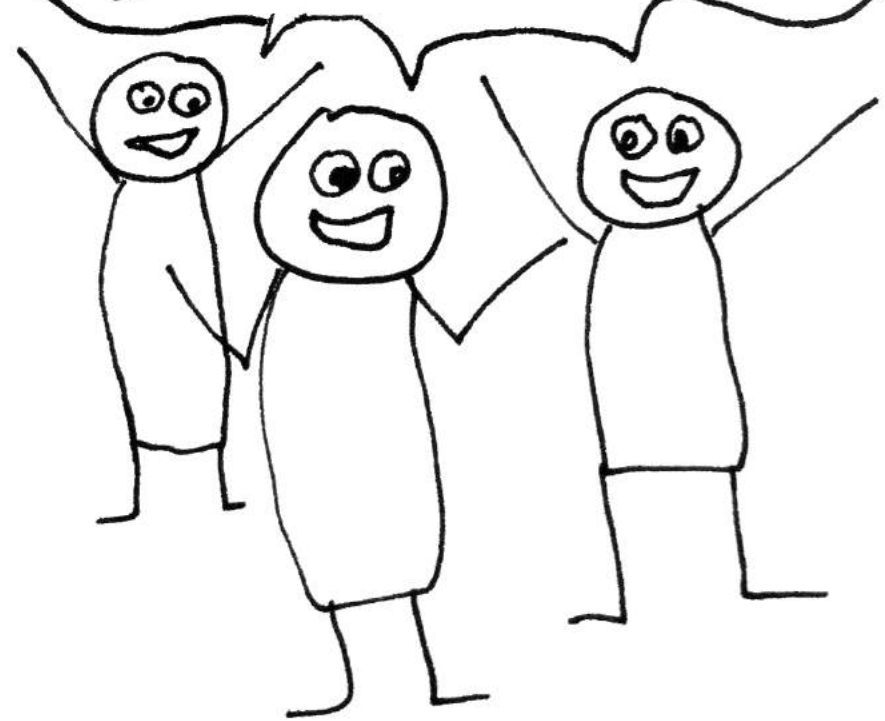
80%

Predict the future!



Hmmmm...

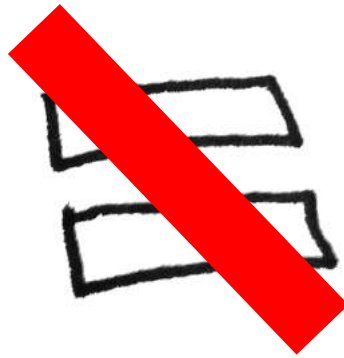
Duh!
People!



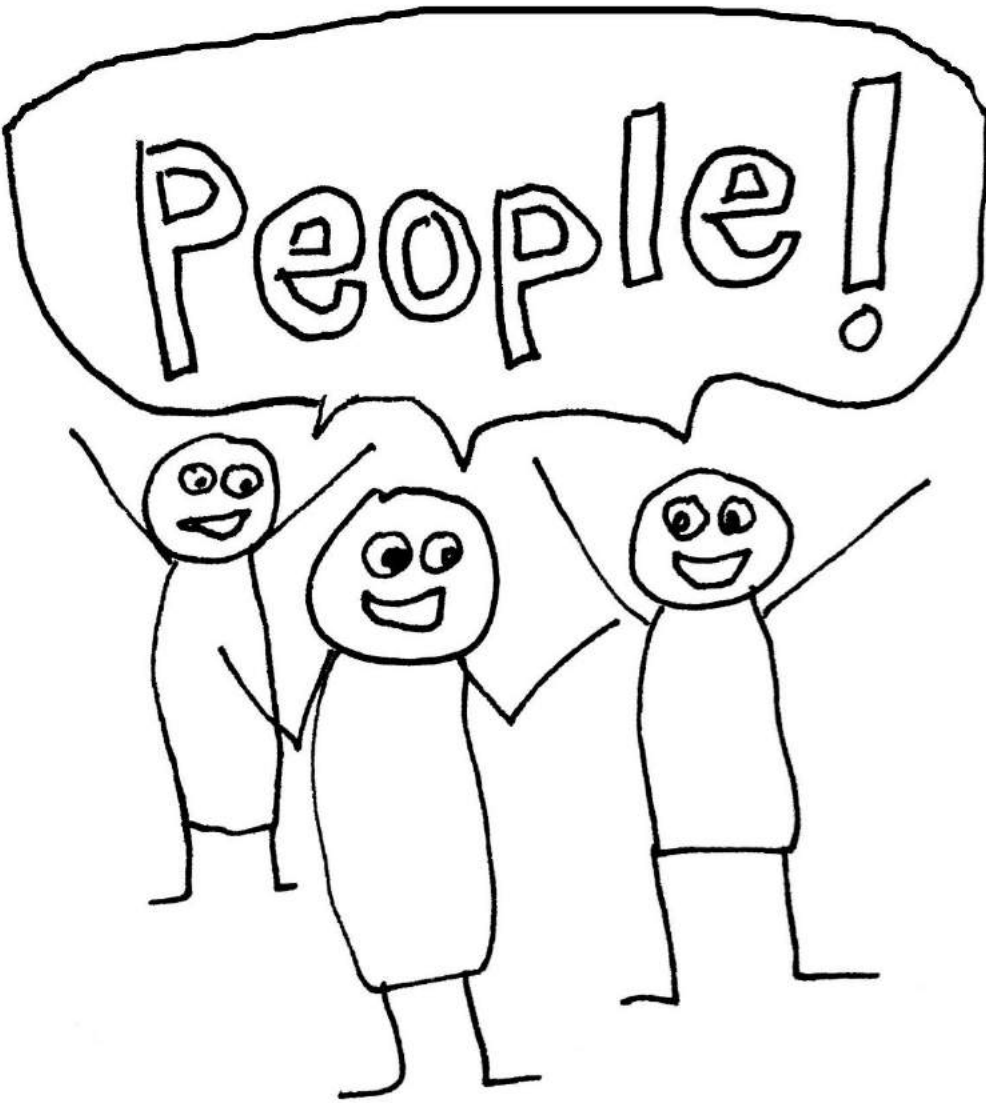
Cooperative

New

Rules!



Power



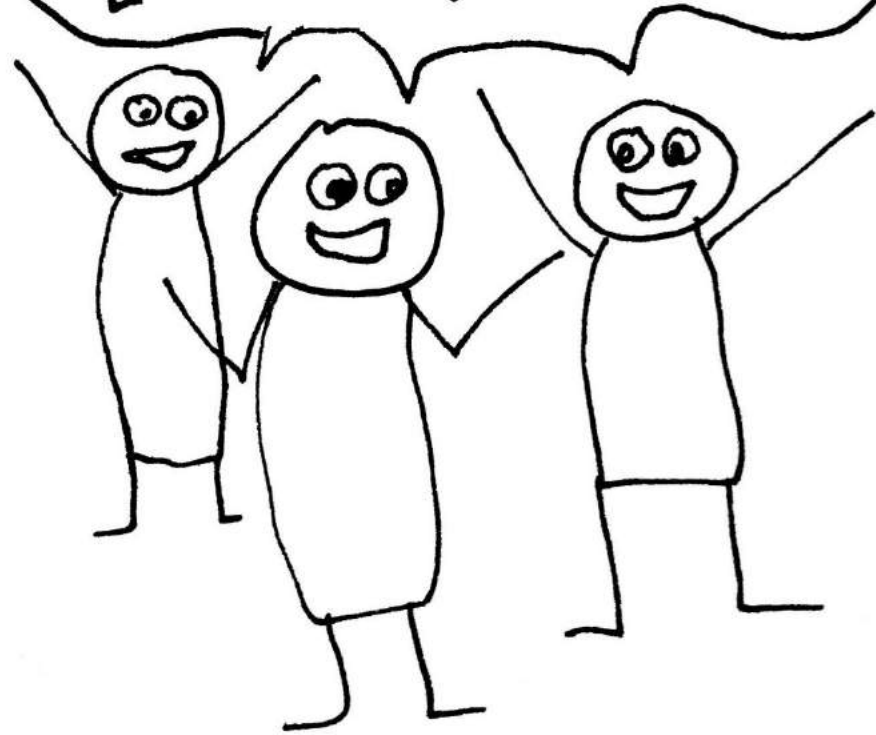
People!

≡ Power



Profits

People!

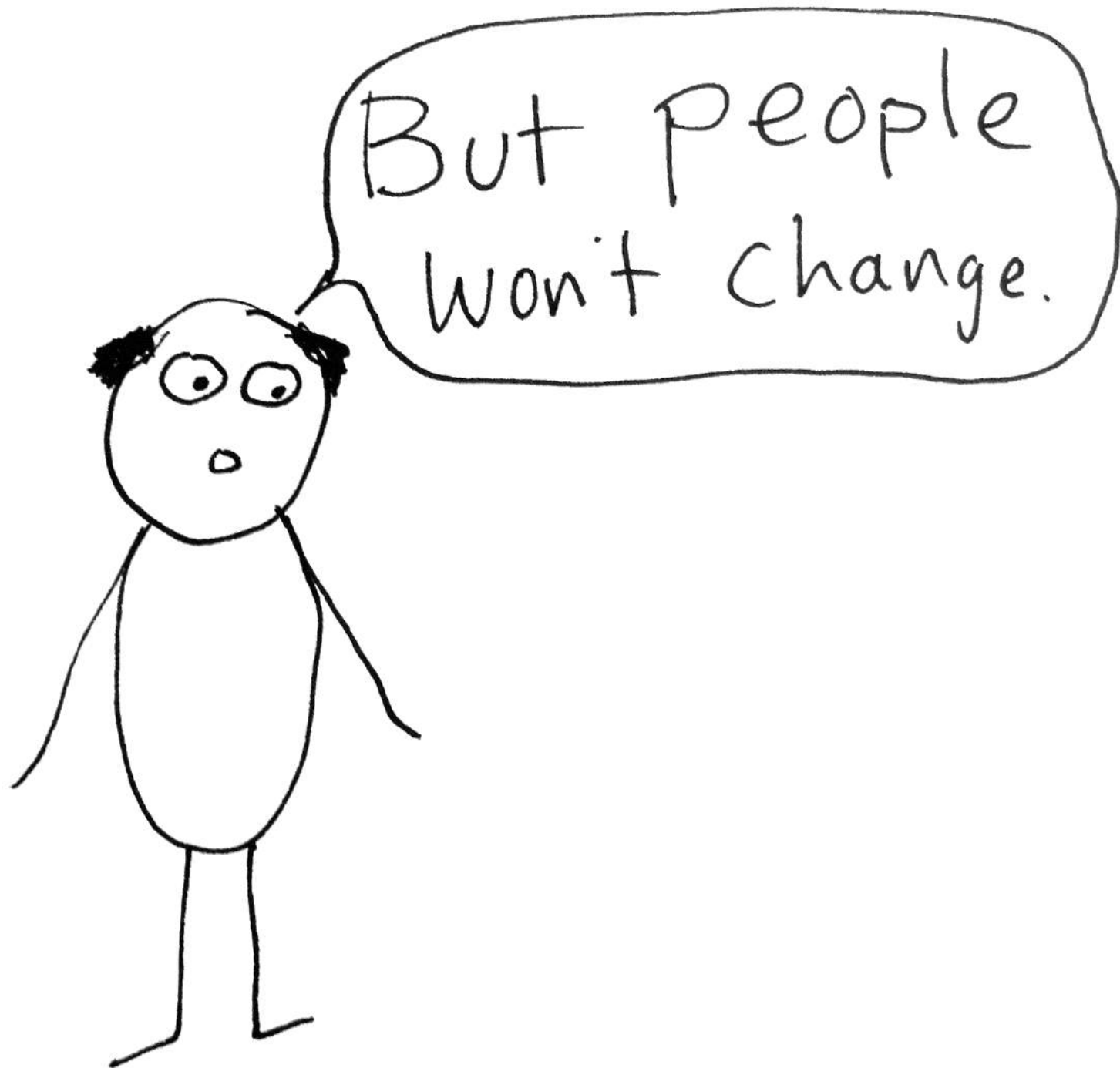


= Profits


Another way to put it:

Old School Company
Pay to the order of: **Workers**
As little as we can get away with

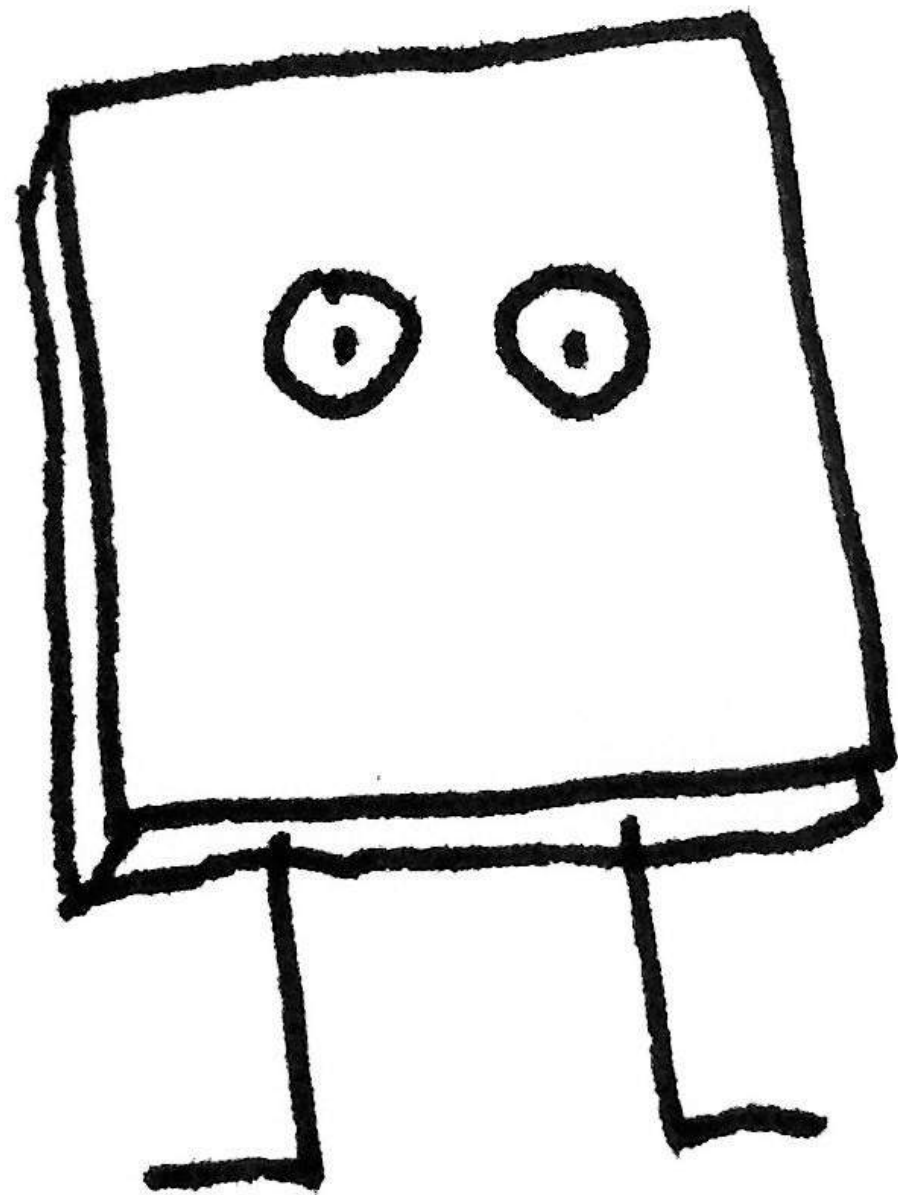

Cooperative Platform
Pay to the order of: **Workers**
As much as we can get away with

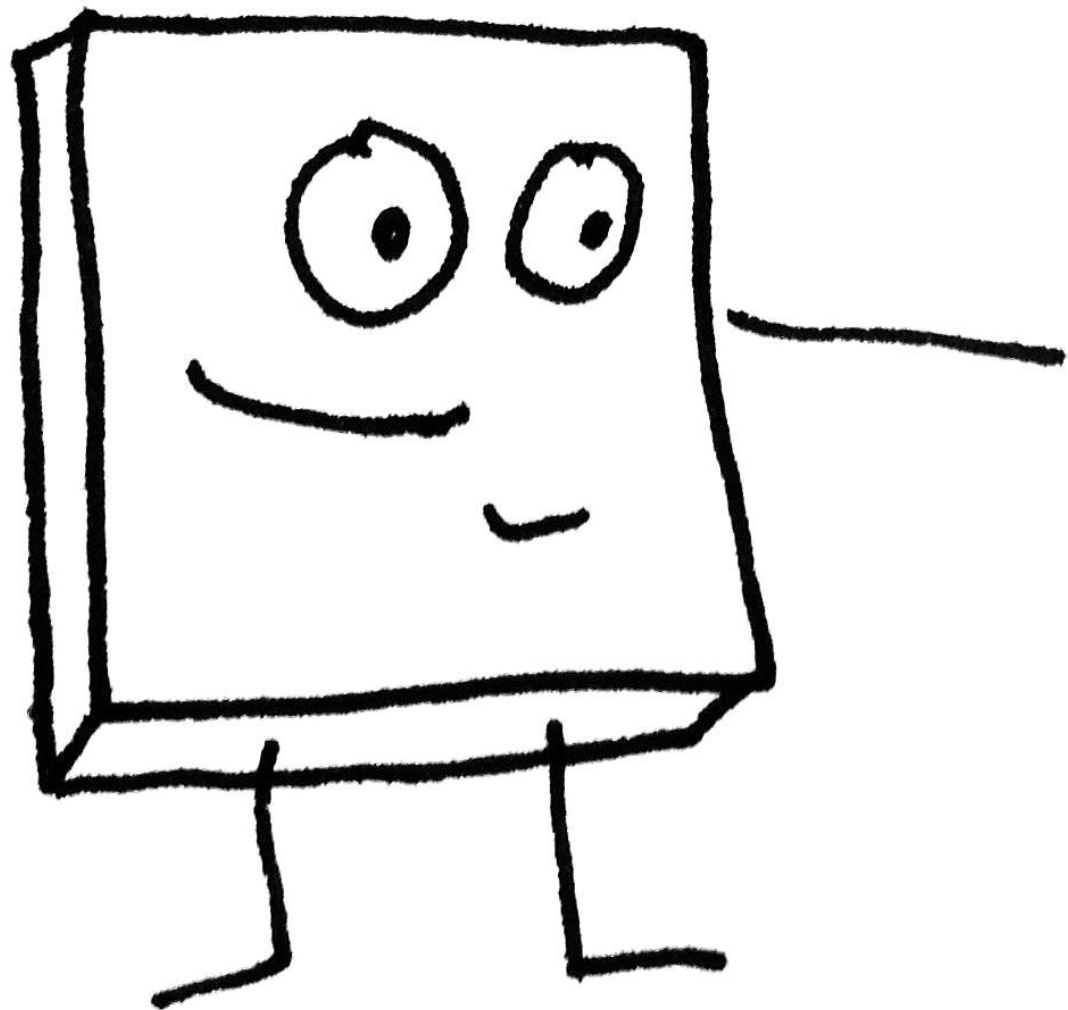



But people
won't change.

A simple line drawing of a stick figure with a round head, two large eyes, and a small open mouth. The figure has its arms raised and is pointing towards a large, hand-drawn speech bubble. The speech bubble contains the text: "But, what will motivate people to create cooperatives?".

But, what will
motivate people
to create cooperatives?

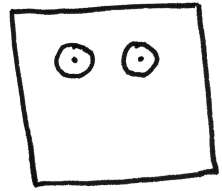


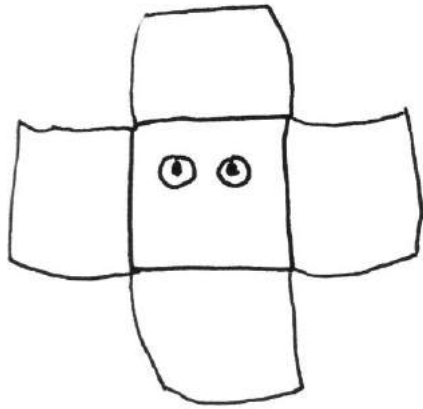


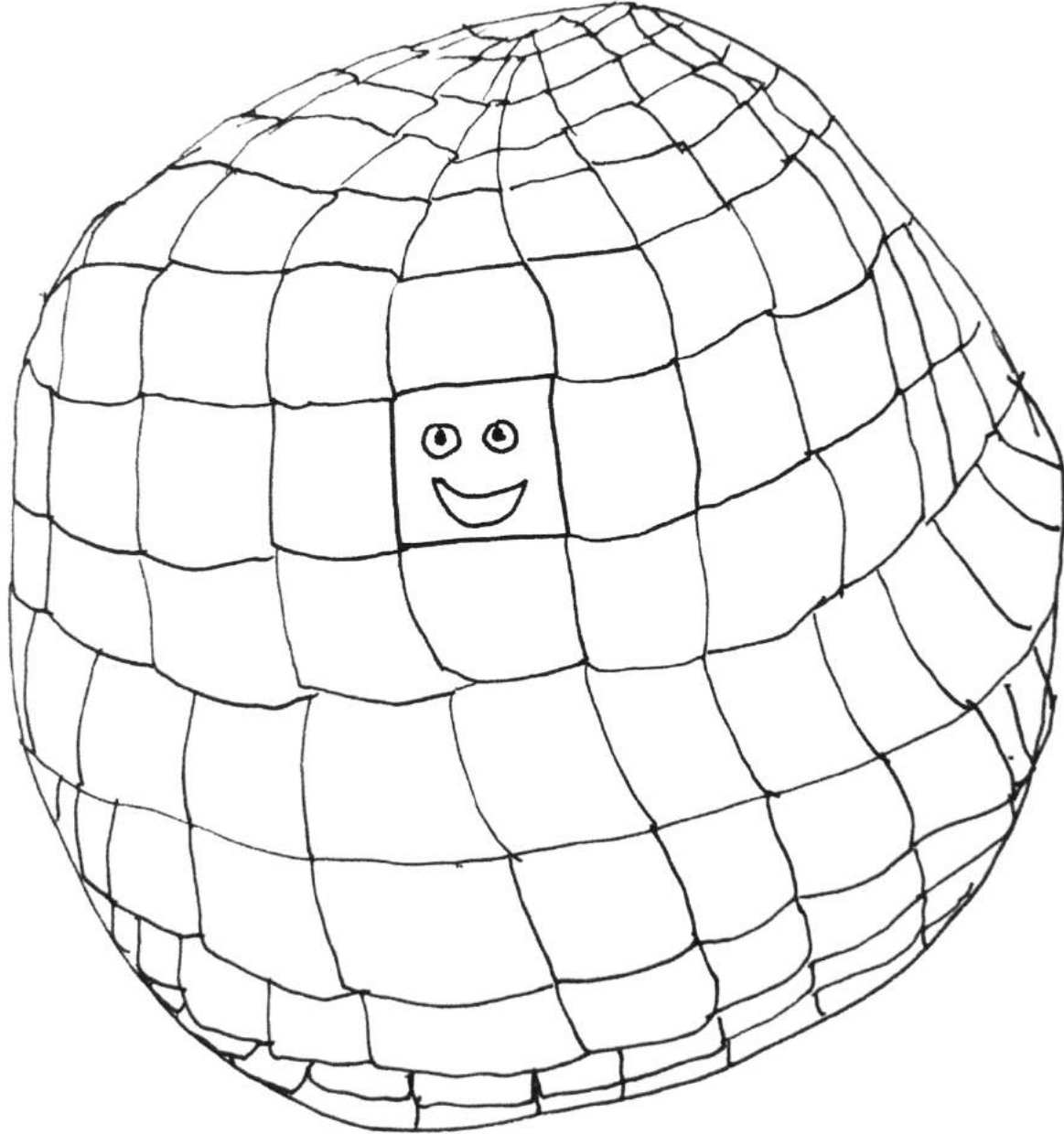


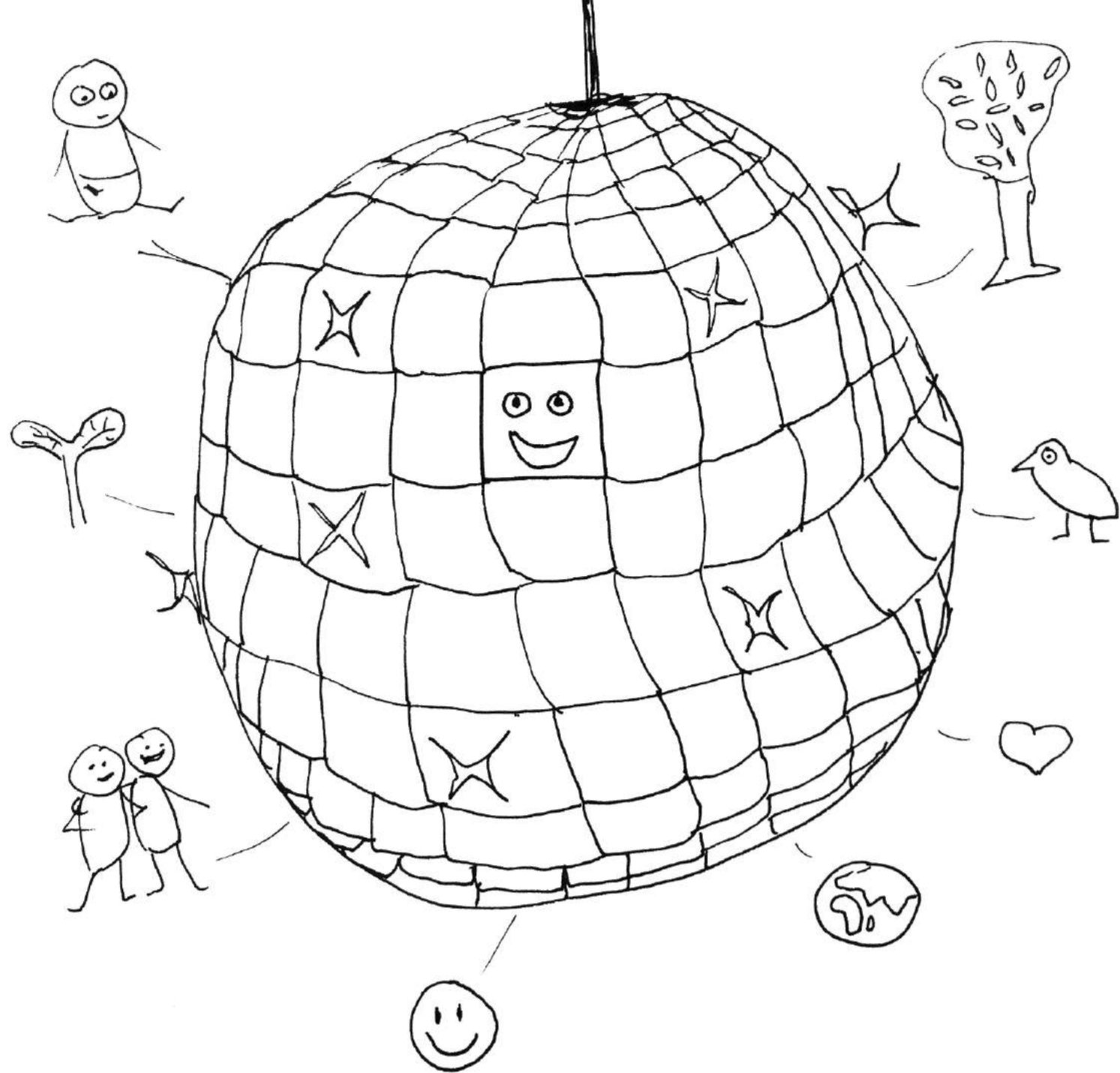
WALL ST



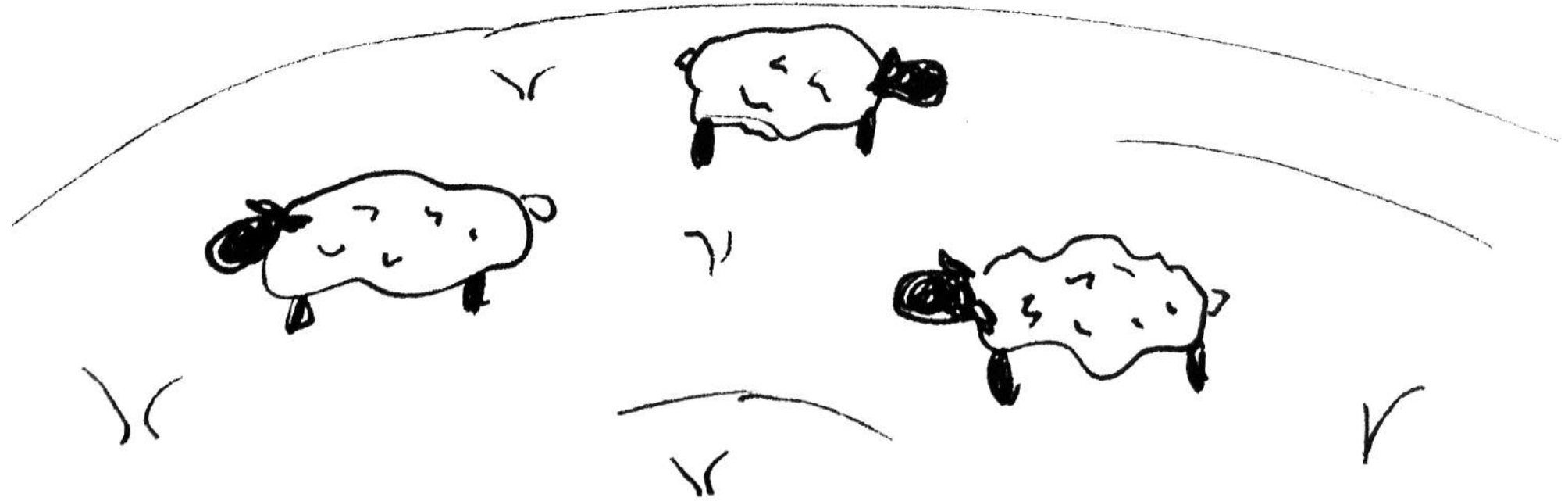









The Commons ?



The

!

 **People work together to make decisions and allocate resources, with the goal of providing for and sustaining communities in the long-term.**

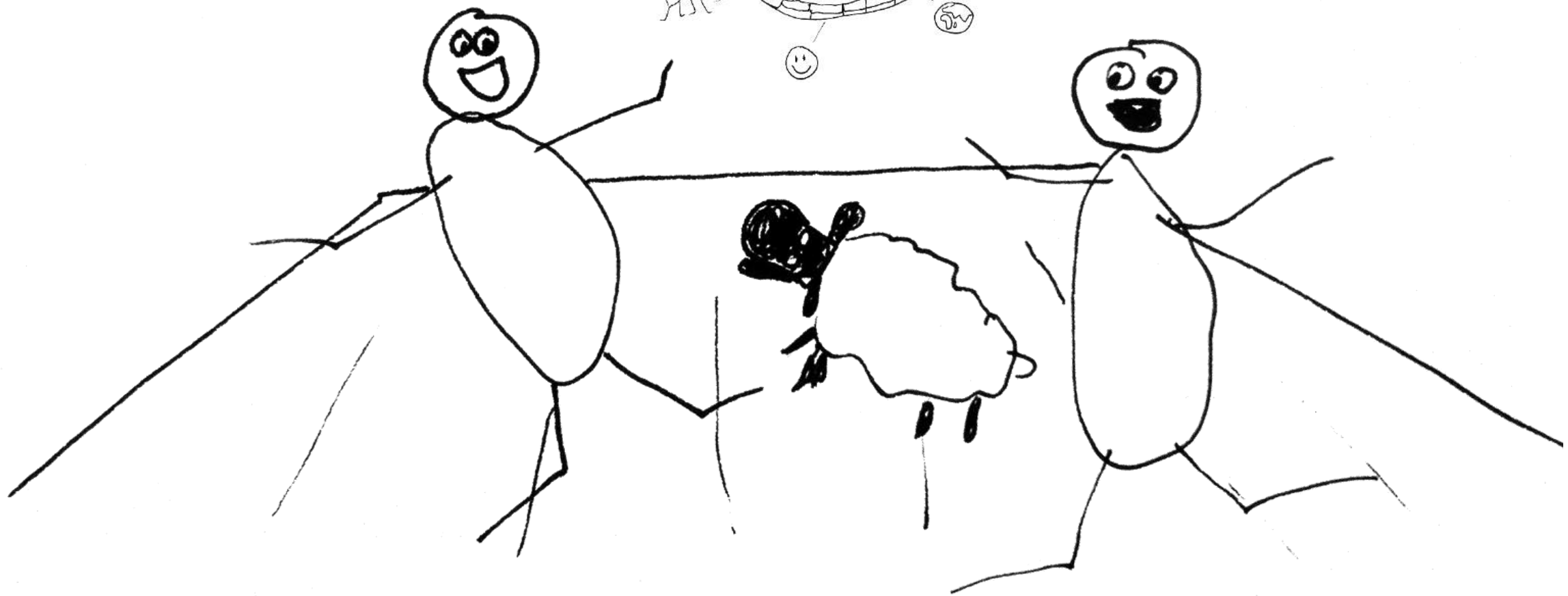
The Commons





**“We can create
commons!”**

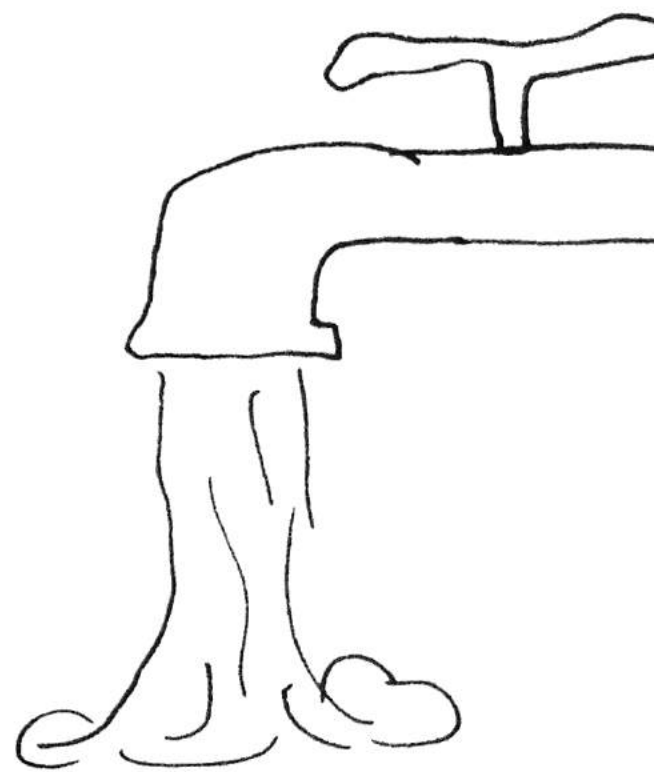
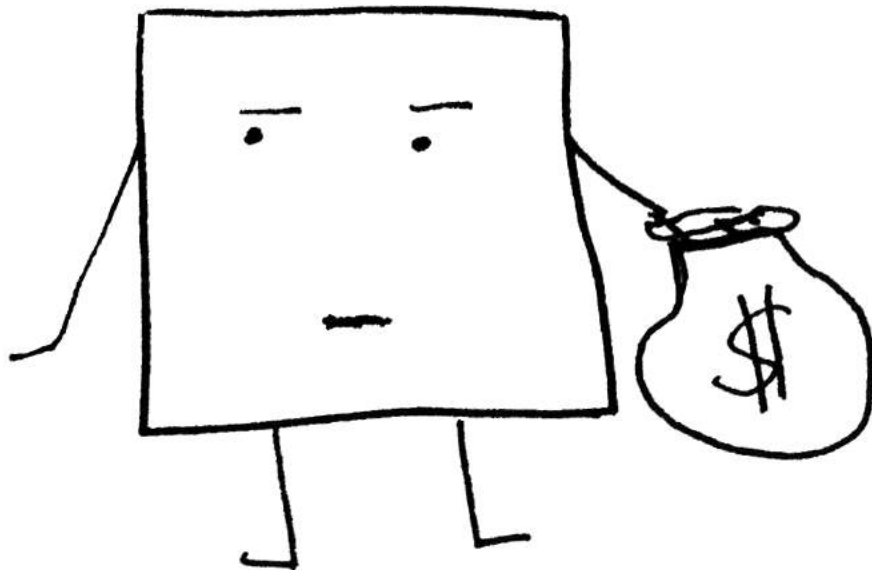
**-- more or less what Nobel Prize-
winning economist Elinor Ostrom said**



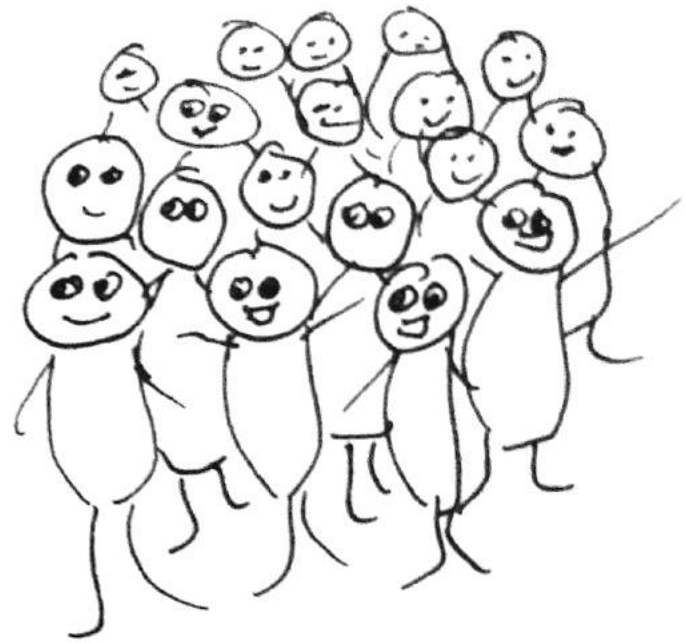
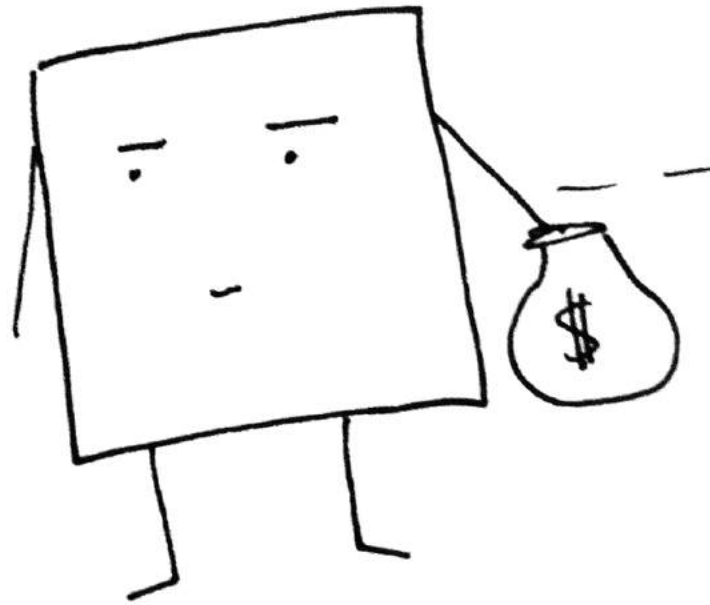
Things we
should manage
as commons:

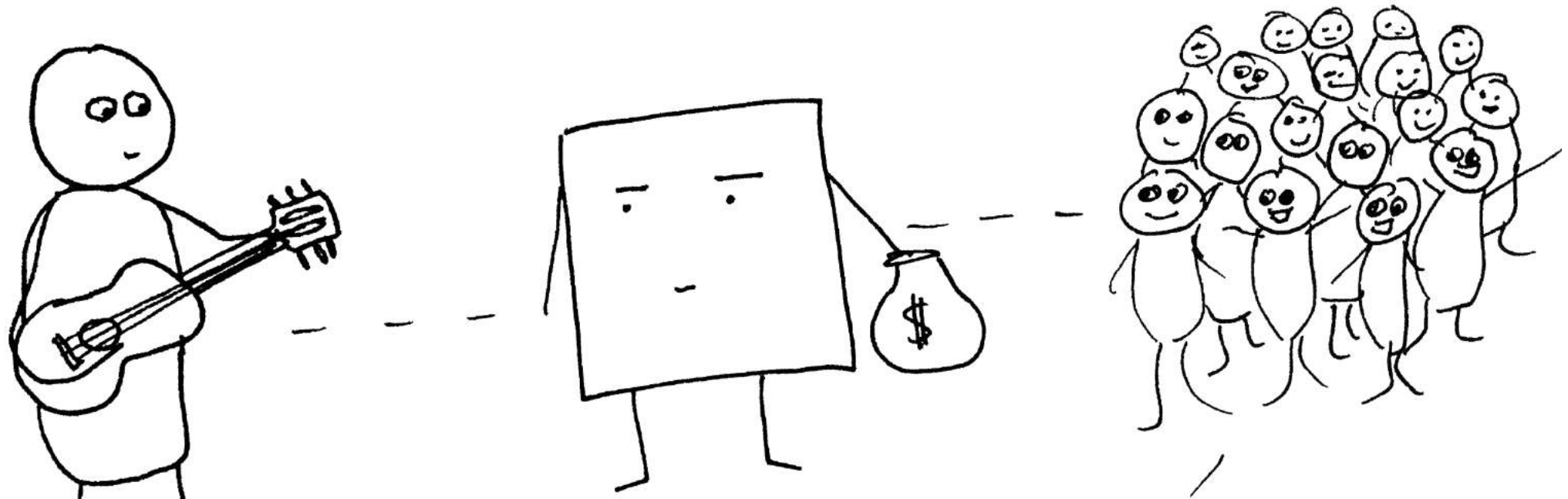
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The
Middle
"Man"



water



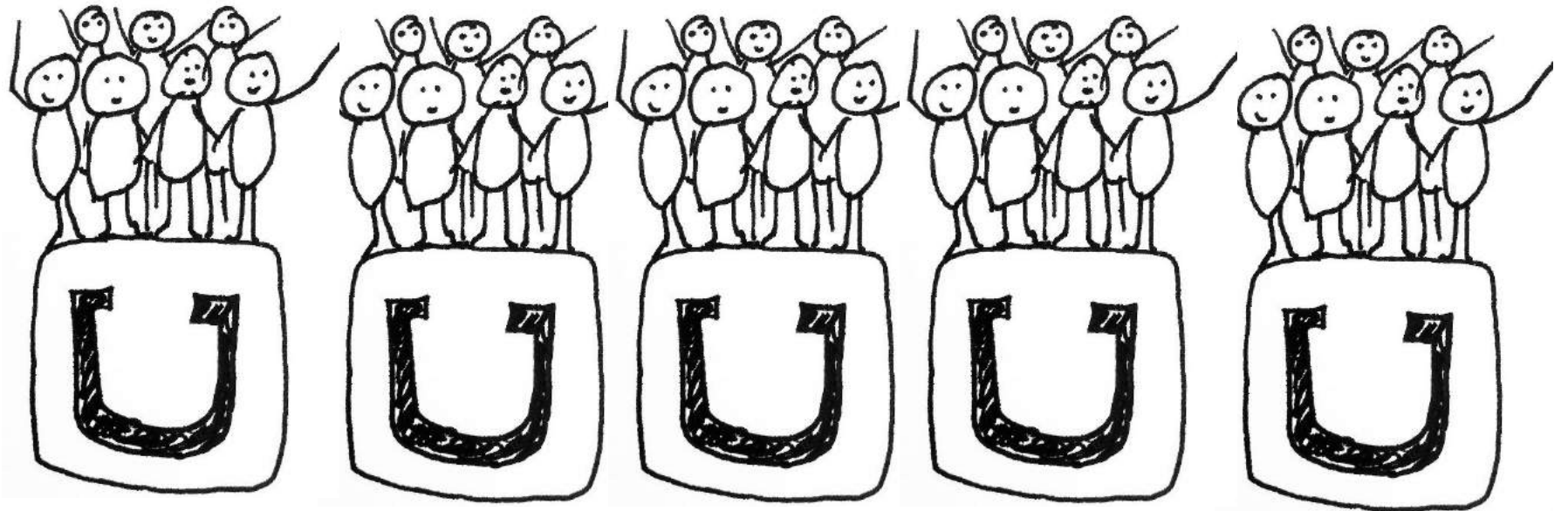


Cooperative

1. Technology

```
if { parameters.contains("name") + -  
= SQL } public.String = title _  
if ((!= null)) <Person> = System  
query + code.thing + stuff !!;
```

2. The captive
attention of a
lot of people:



Good News

```
if { parameters.contains("name") + -  
= SQL } public.String = title_  
if ((!= null)) <Person> = System  
query + code.thing + stuff !!;
```

= clone



[Sign up](#)

[How it works](#)

[Log in](#)

We'll clean your place.
You live life.

🔍 What do you need help with?

[Handyman](#)

[Delivery](#)

[Moving Help](#)

[Cleaning](#)

How it Works





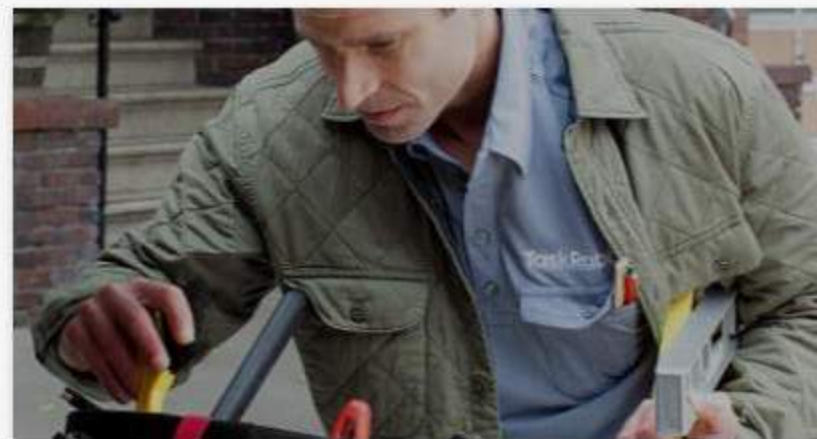
Cleaning

We'll make your home sparkle!



Shopping + Delivery

Get anything from groceries to furniture



Handyman

Hire a Tasker for help around the house



Moving Help

Let us help with all your moving to-dos!



General Help

Yep, there's a Tasker for that



Upgrade Your Home

Help with projects big and small

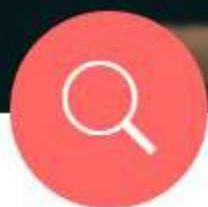
Make life better.

Book local, independent service professionals safely and easily

 San Francisco, CA

 Search services, e.g. Dog Walker, Tutor

How Loconomics works:



Search and book

Find the perfect person to help you with your service needs. Profiles include clear pricing and verified reviews.



Service completed

Let the professional do the work and focus your efforts on enjoying the time and stress you've saved.



Review & repeat

Help improve your provider's services & share the love of them with your neighbors. Karma is good.

Browse by category



Home



Need some help around the house? Painters, housekeepers, handymen and more await you.

[View and book](#)

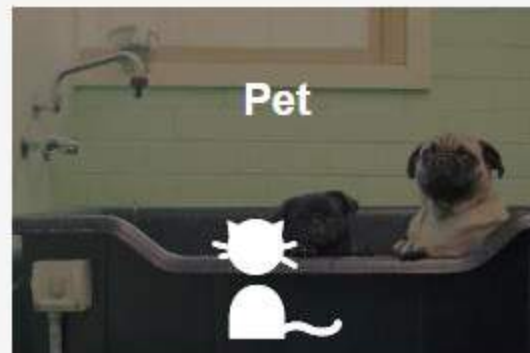


Child



Help your child learn a language, play an instrument, or give you a night out on the town.

[View and book](#)



Pet



Throw your dog a bone. Treat your pet to grooming services, walkers, sitters, and more.

[View and book](#)



Self Care

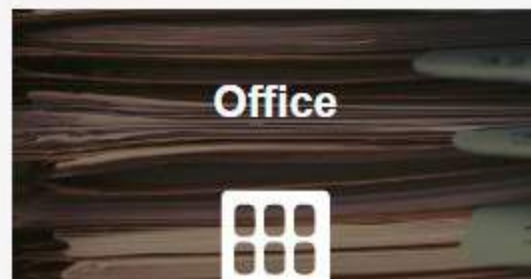


You need a massage. Personal trainers, music teachers, and a number of therapists are here.

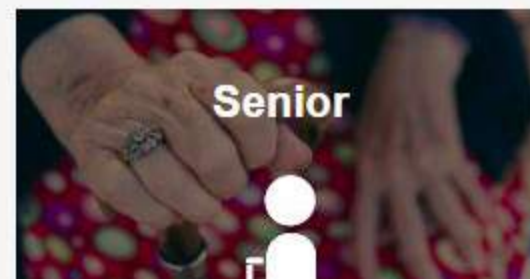
[View and book](#)



Transport



Office



Senior



Celebration





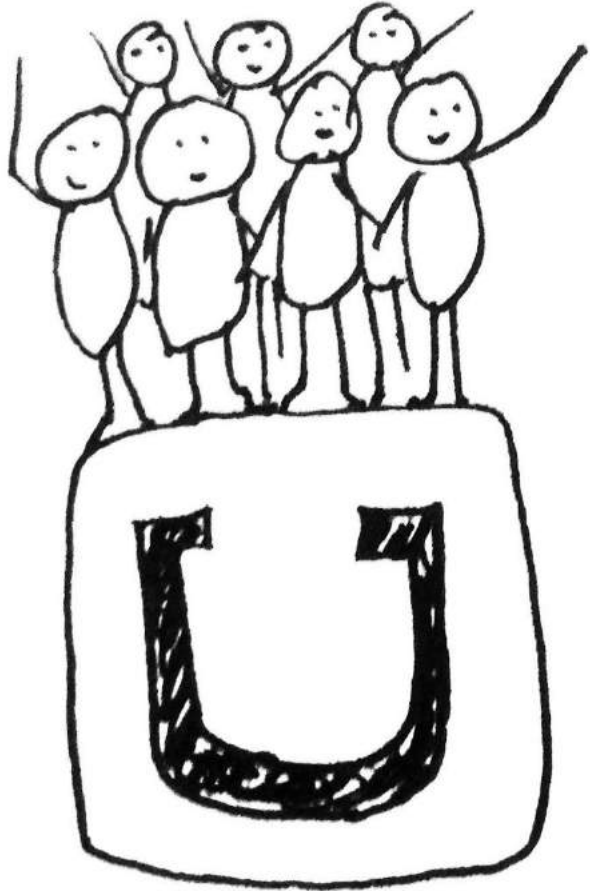
Now's the time.

A marketplace owned by the people doing the work.

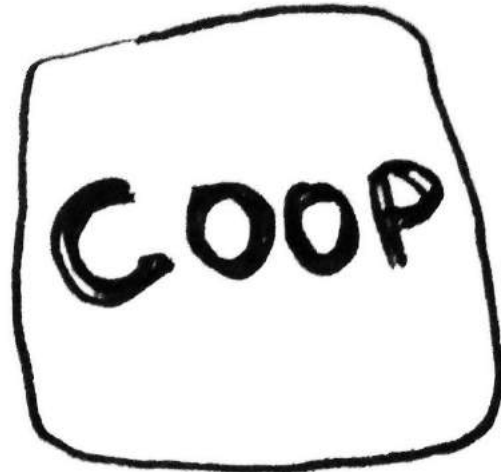
Sign up for the beta

Good News

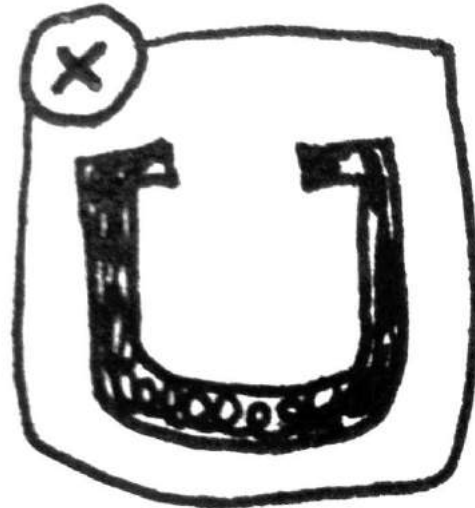
1. Organize!



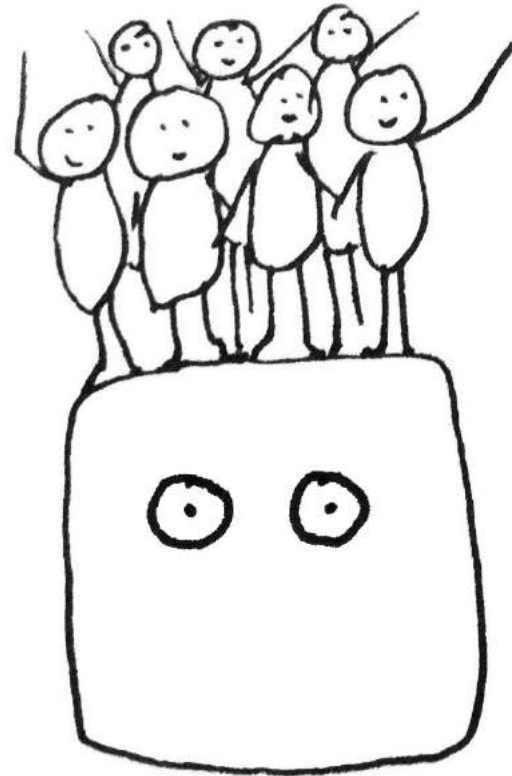
2. Leap!



3. Delete!

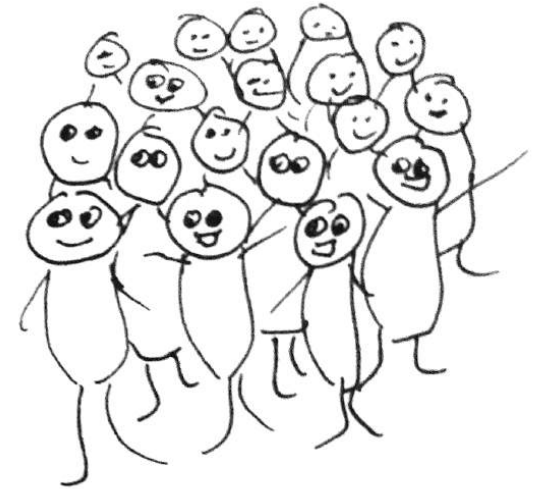
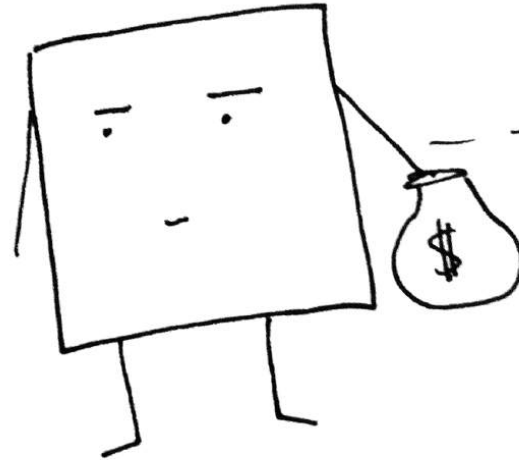


4. Repeat!



Good News

This is you.



**And this is
you, too!**

Good News

It will be...because it HAS to be...

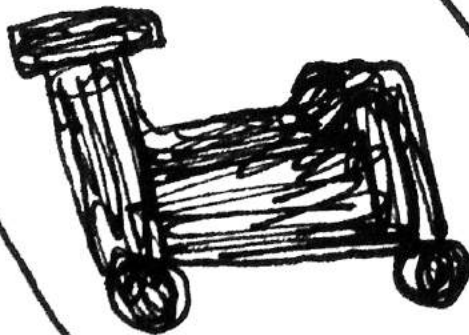
FUN!

Coops are more
efficient, stable,
competitive, etc.



BOARDWALK


COOPERATIVE



PARK PLACE

MAR
GA

Tipping
Point

A hand-drawn illustration of a hand pushing a large ball up a mountain slope. The hand is on the left, with fingers extended against the side of the ball. The ball is large and round, resting on the slope. The mountain is represented by a simple triangle with a peak. The text 'Tipping Point' is written above the peak, with a downward arrow pointing to it. The text 'Financing', 'Legal Structures', 'Cooperative Literacy', 'Cooperative Business Schools', and 'Public Policy Incentives' is written on the slope of the mountain, from top to bottom.

Financing
Legal Structures
Cooperative Literacy
Cooperative Business Schools
Public Policy Incentives





**Sustainable
Economies
Law Center**

Good News

It will be...because it HAS to be...

Meaningful



Good News

Film

Design

Art

WE
NEED
CREATIVES!

Music

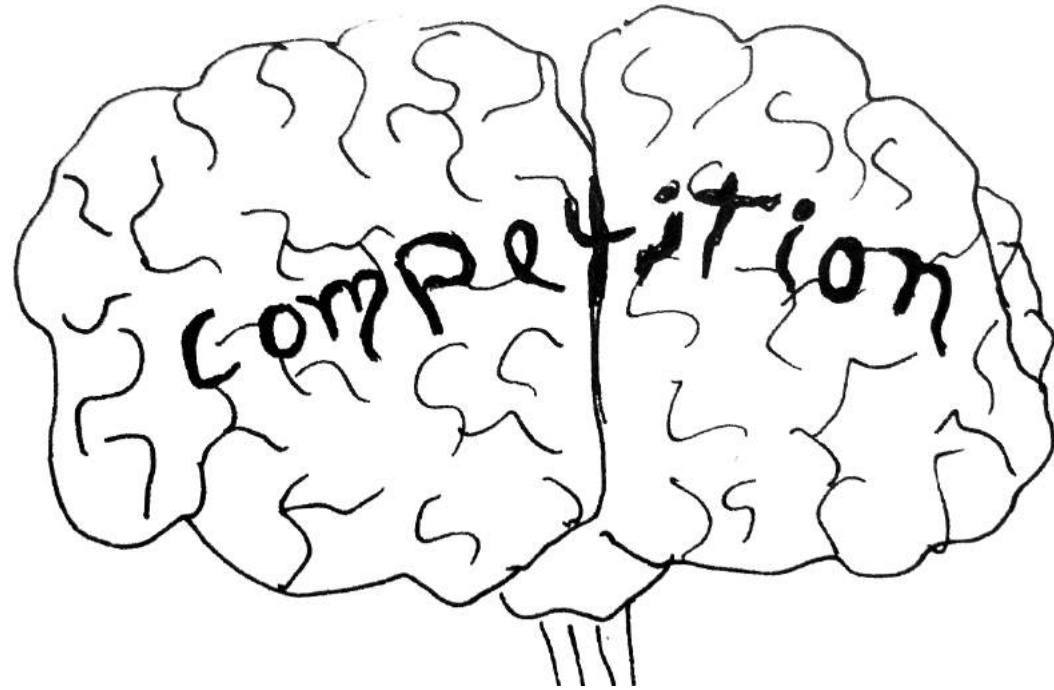
Media

Good News

Film

Design

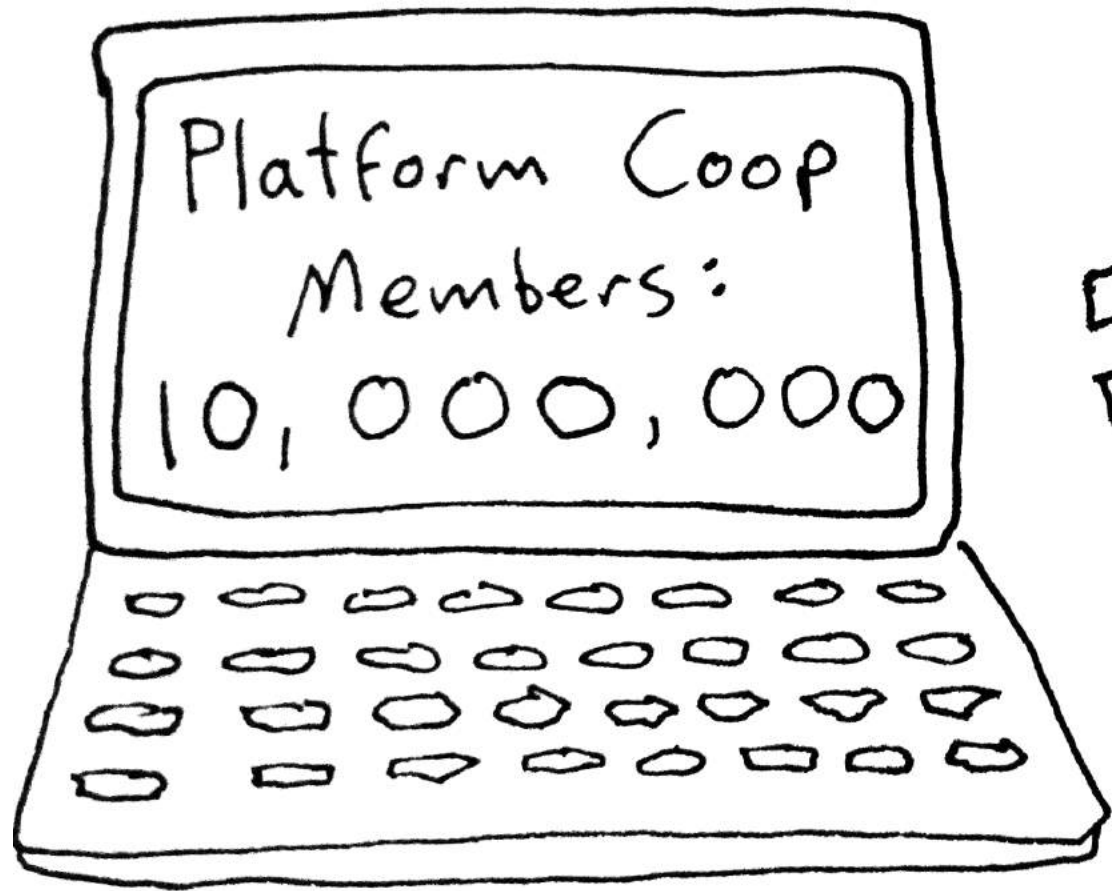
Art



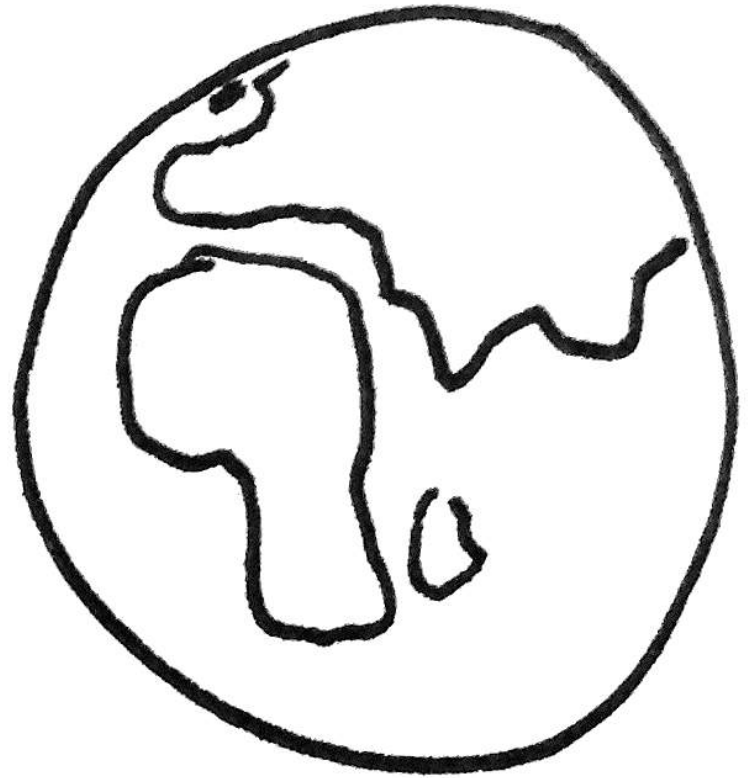
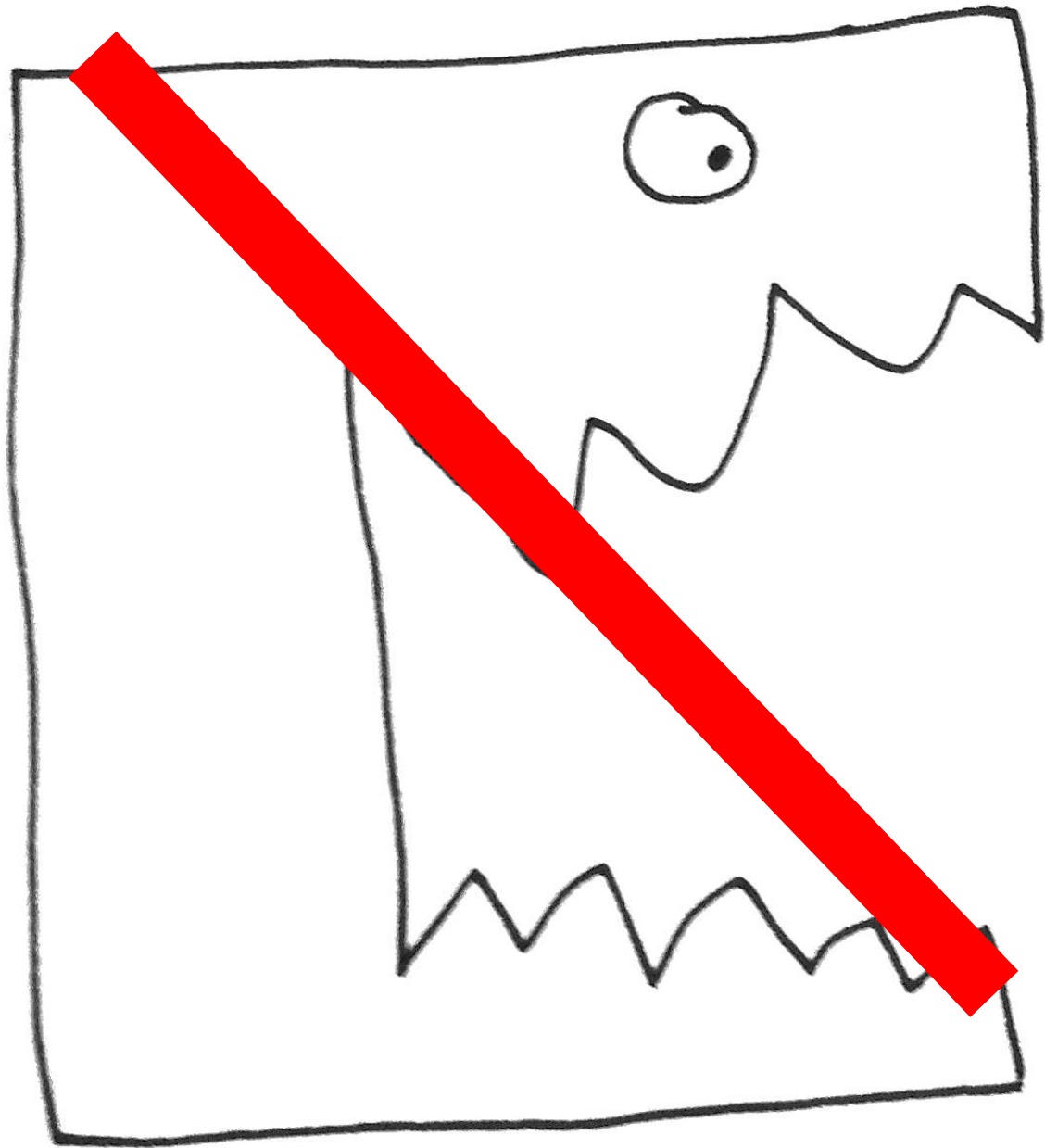
Music

Media

Good News



== People Power



#ThisShouldBeACooperative

The Etsy logo is positioned in the top left corner of the page. It features the word "Etsy" in a distinctive, orange, serif font. The background of the entire page is a vibrant orange, overlaid with a top-down view of a desk filled with various creative and office supplies, including a keyboard, a pen, a ruler, a calendar, and paintbrushes.

Search for items or shops

Search


[Sell on Etsy](#) [Regis](#)

Millions of shoppers can't wait to
see what you have in store

Open your Etsy shop



fuffernutter

 Favorite shop70
items Favorite

Like this item?

Add it to your favorites to revisit it later.

**cat book - cat illustrations - cat comics -
cat cartoons - black cat book****\$5.00**

GST included (where applicable).


[Ask a question](#)

Quantity

1 ▾

Overview

- Handmade item
- Ships worldwide from United States
- Feedback: [188 reviews](#)
- Favorited by: [48 people](#)

 This shop accepts Etsy gift cards

Recurring funding for artists and creators

Creators receive millions of dollars each month in support from their patrons



Learn More

Join Today

Home

Featured



Search

Become a Creator

We've started charging patrons for the monthly payments cycle. Please consult our newly updated [Help Center](#) if you have any question



Susie Cagle is creating illustrated labor journalism

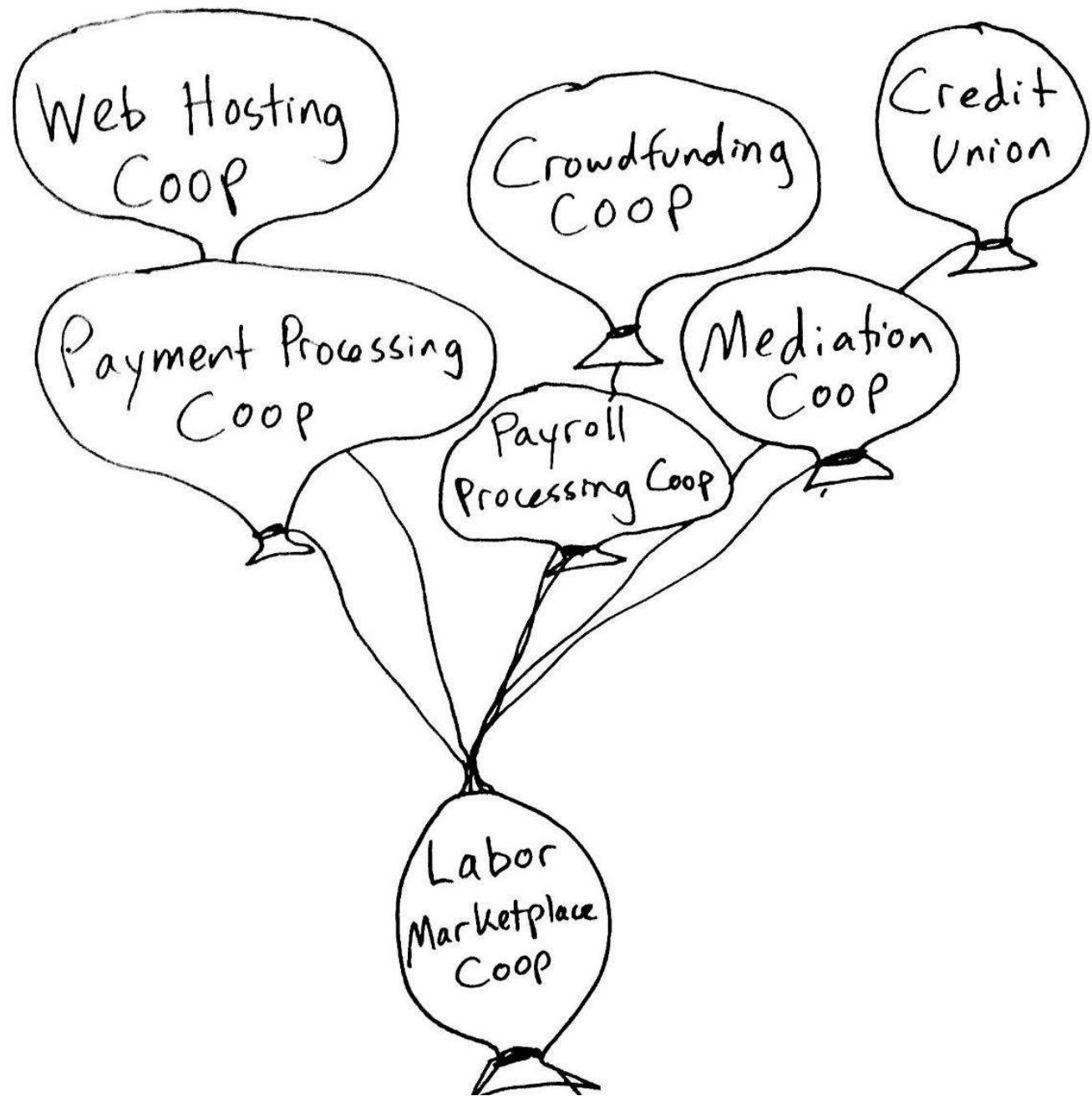
Twitter

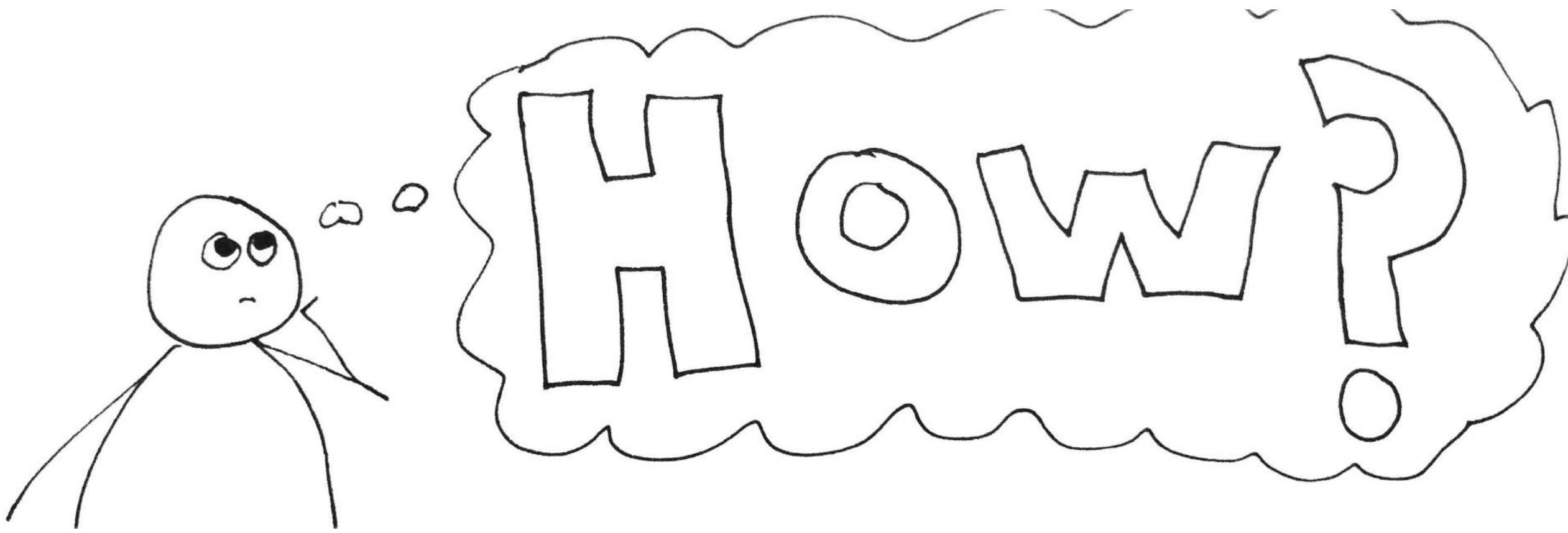


178 patrons

\$713 per creation

Become a patron





HOW?



=

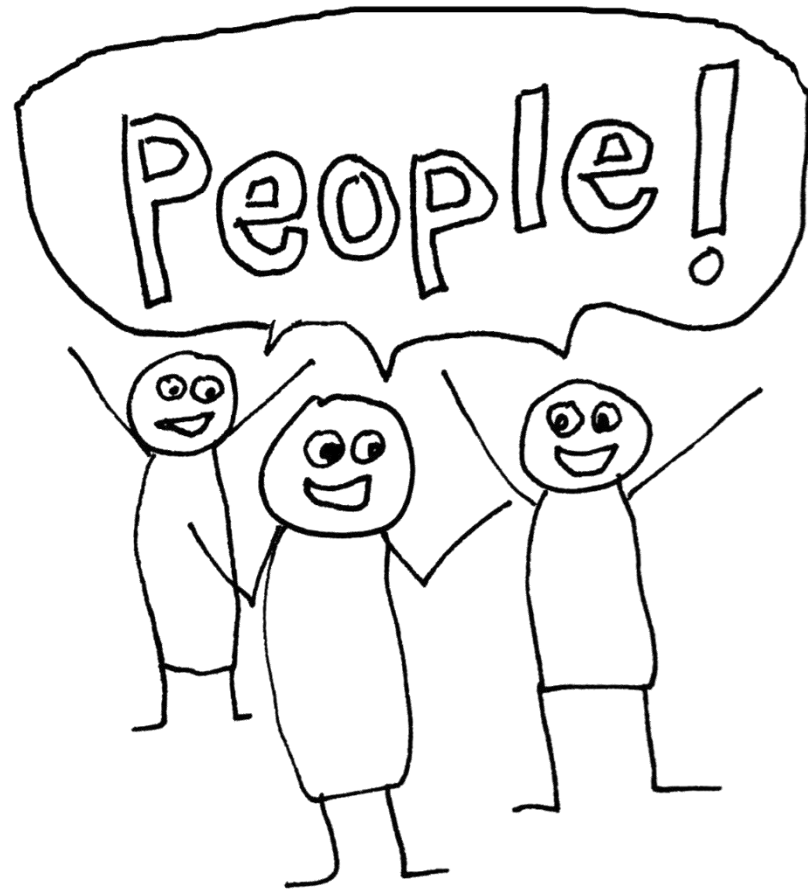
Power



=

Profits

One Major Challenge:



Some people think all cooperatives are this:

That reminds me
of something related
that happened when
I was a kid.....

**OMG! What
time is it???**



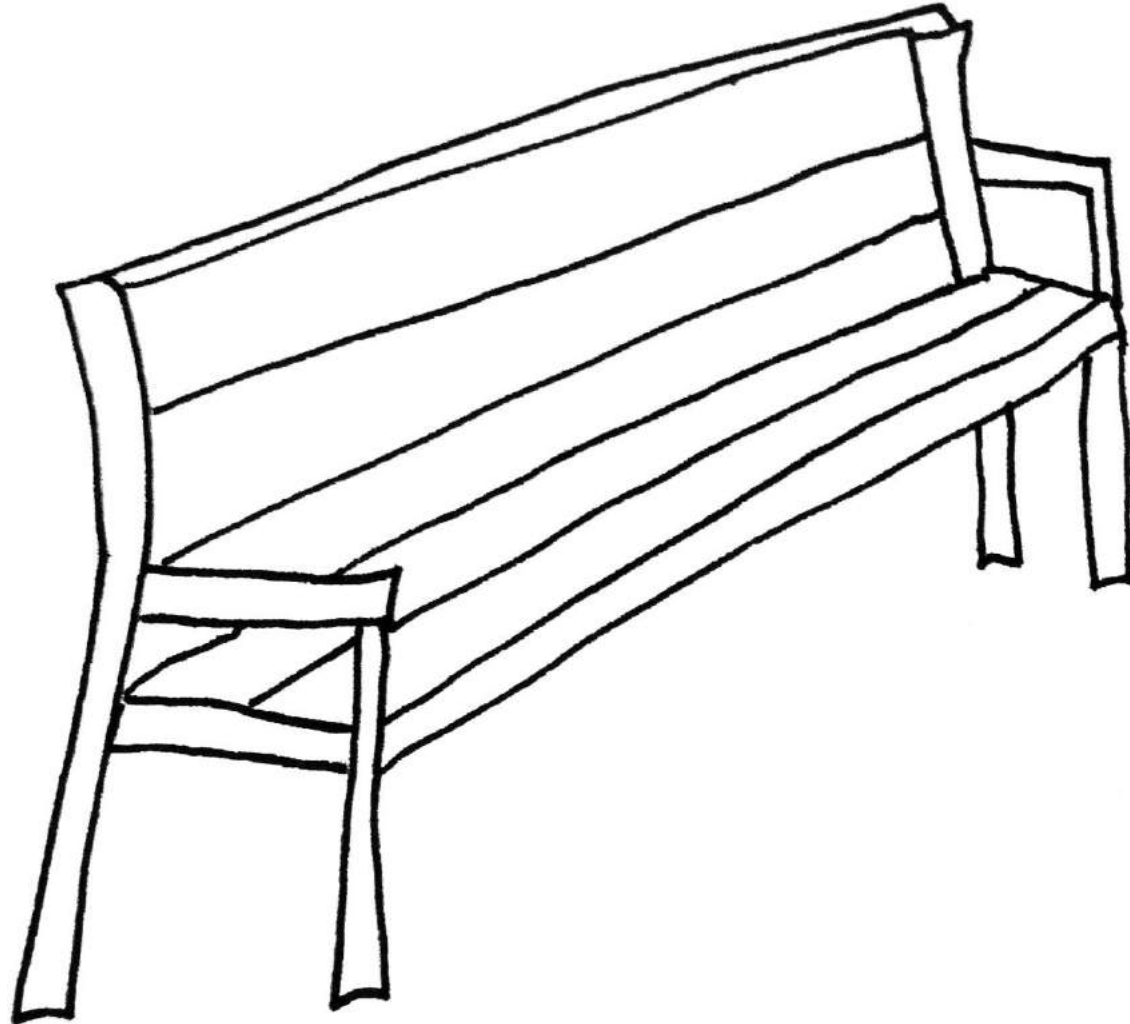
Beware of the Tyranny of Structurelessness Rex



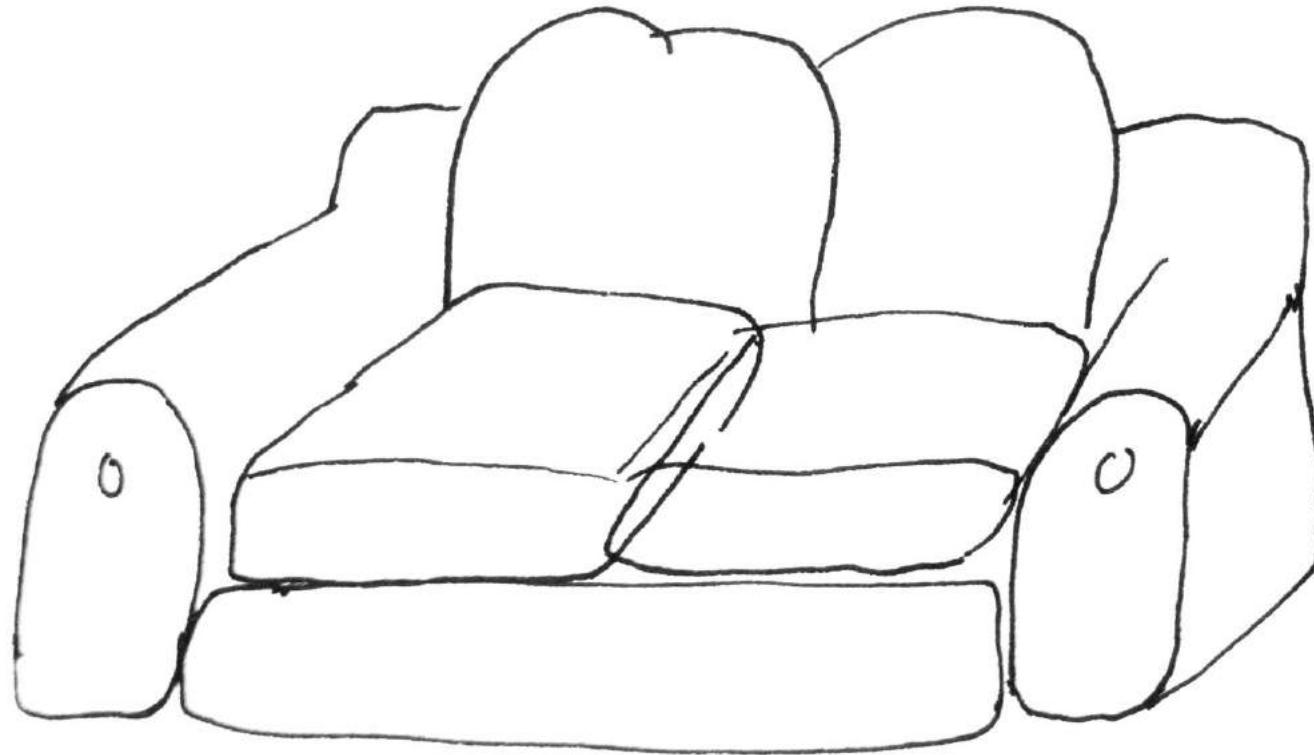


**Sustainable
Economies
Law Center**

Coops need solid structure:



**But it's the softer parts that make the fun,
meaningful, social, desirable, comfortable...**



Make life better.

Book local, independent service professionals safely and easily

 San Francisco, CA

 Search services, e.g. Dog Walker, Tutor

How Loconomics works:



Search and book

Find the perfect person to help you with your service needs. Profiles include clear pricing and verified reviews.



Service completed

Let the professional do the work and focus your efforts on enjoying the time and stress you've saved.



Review & repeat

Help improve your provider's services & share the love of them with your neighbors. Karma is good.

A hand-drawn banner with a slightly wavy top and bottom edge. The word "Bylaws" is written in a bold, stylized, hand-drawn font. The letters are black with a white outline. The banner is otherwise empty.

Bylaws



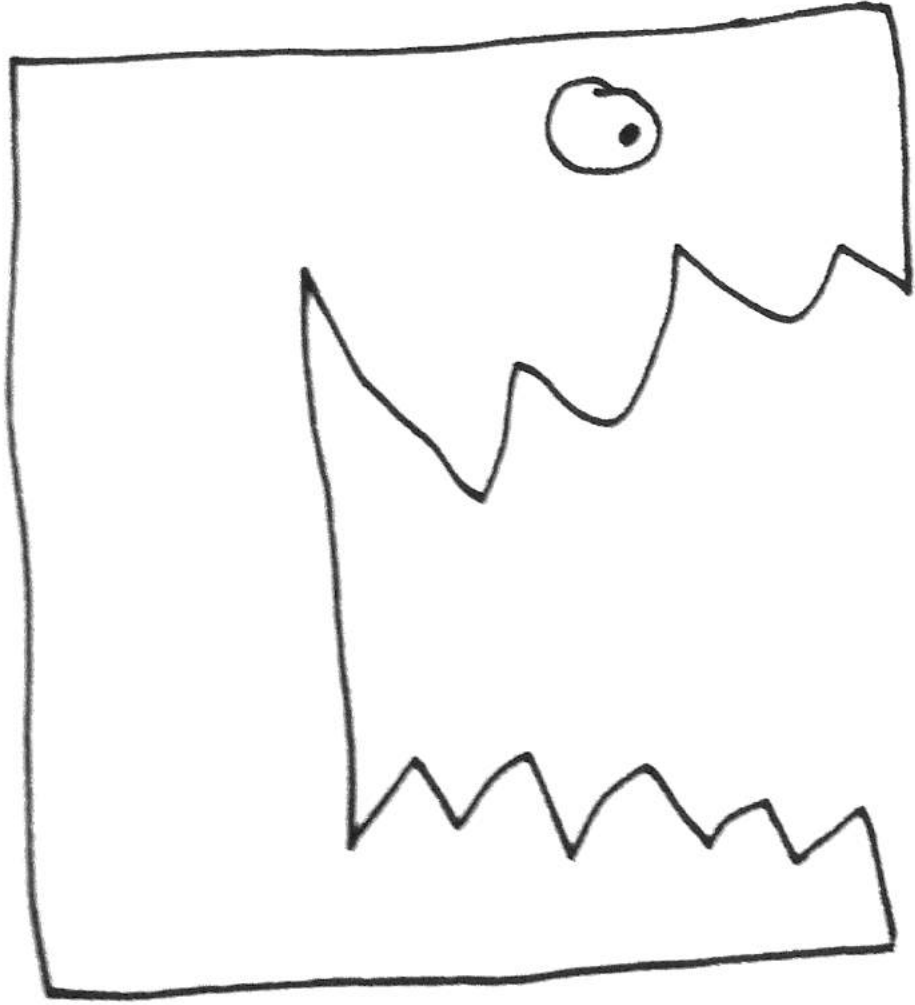
NOT

NOT

NOT

For

Sale



TAKE

TAKE

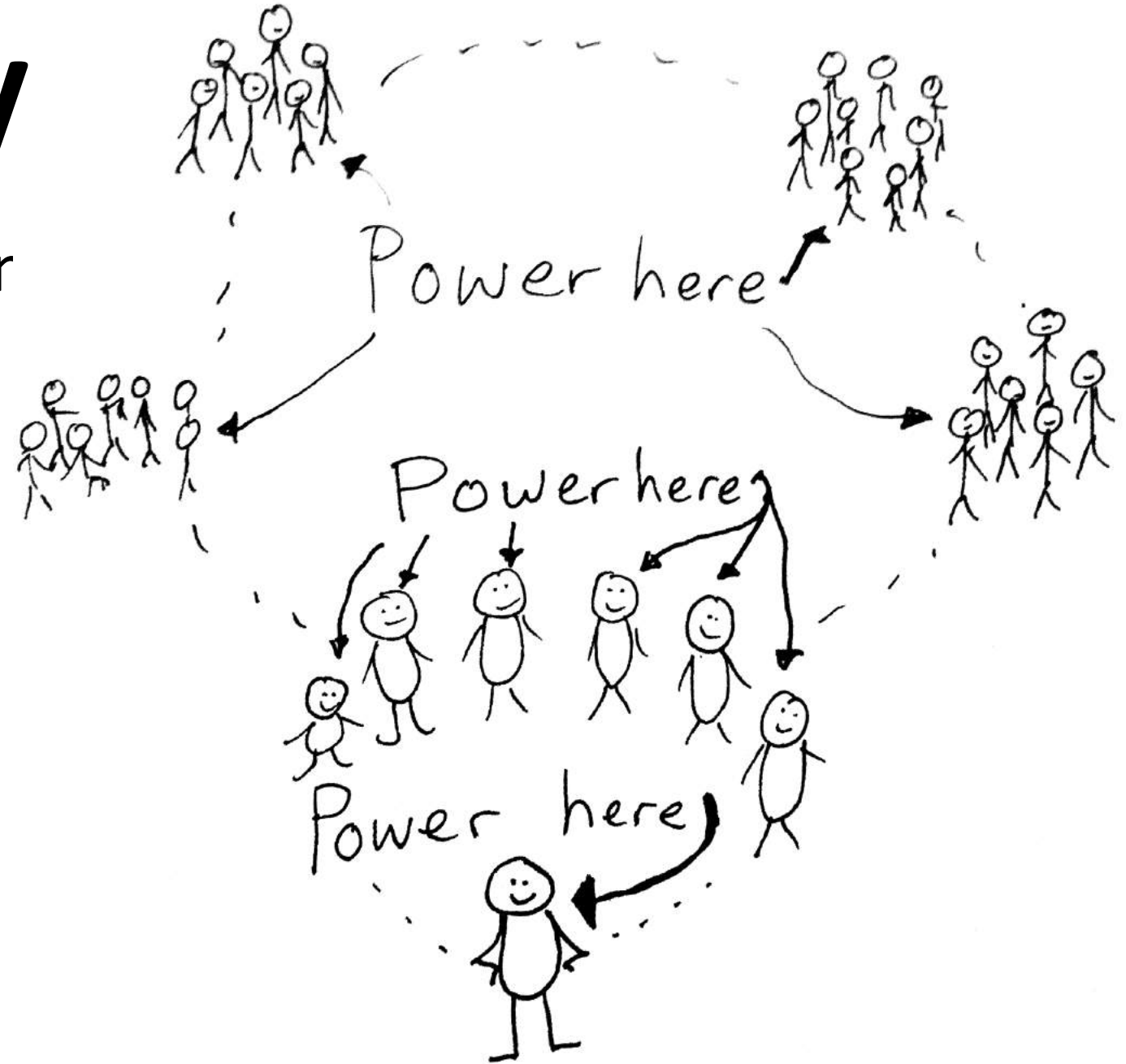
TAKE

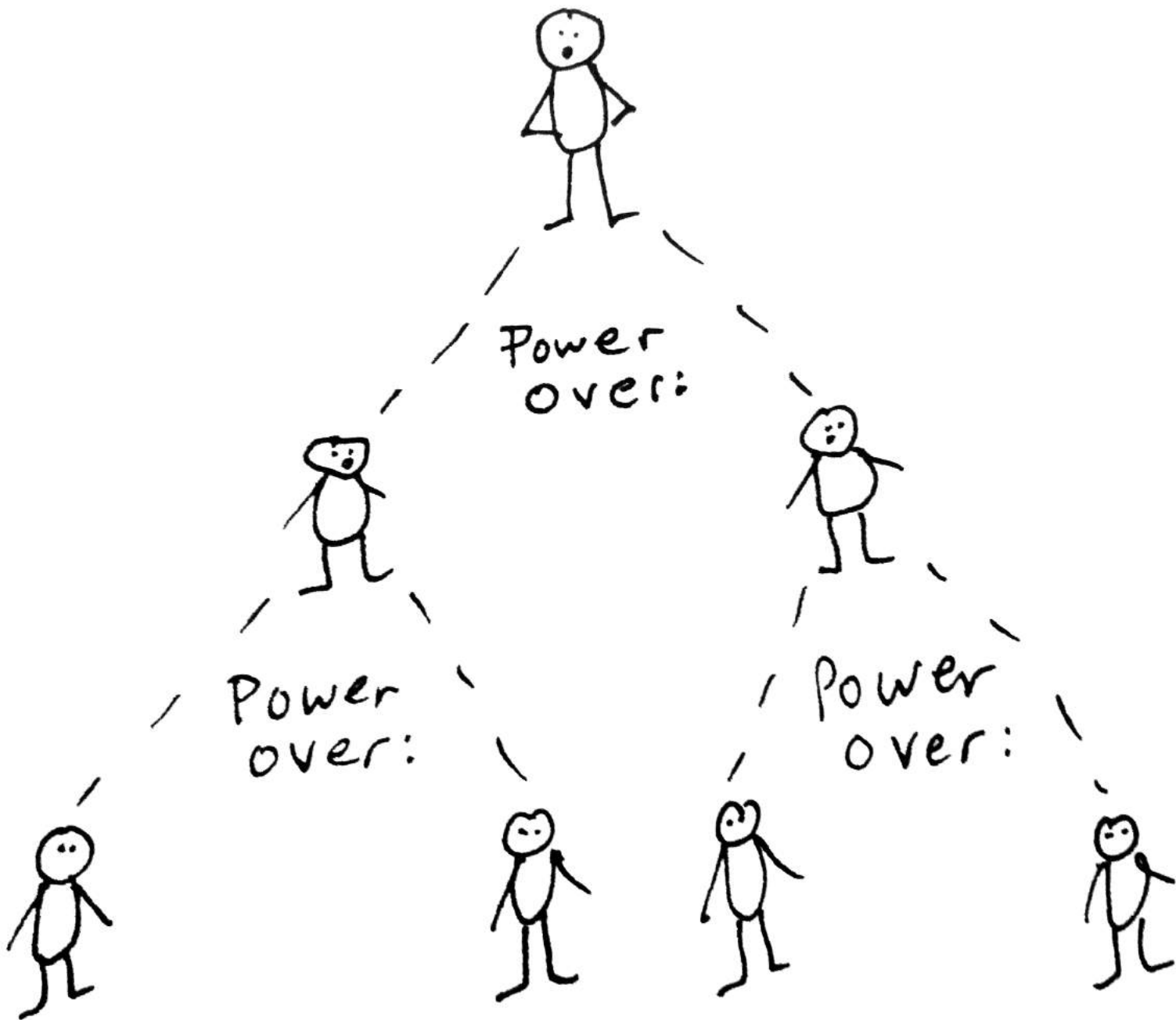
TAKE



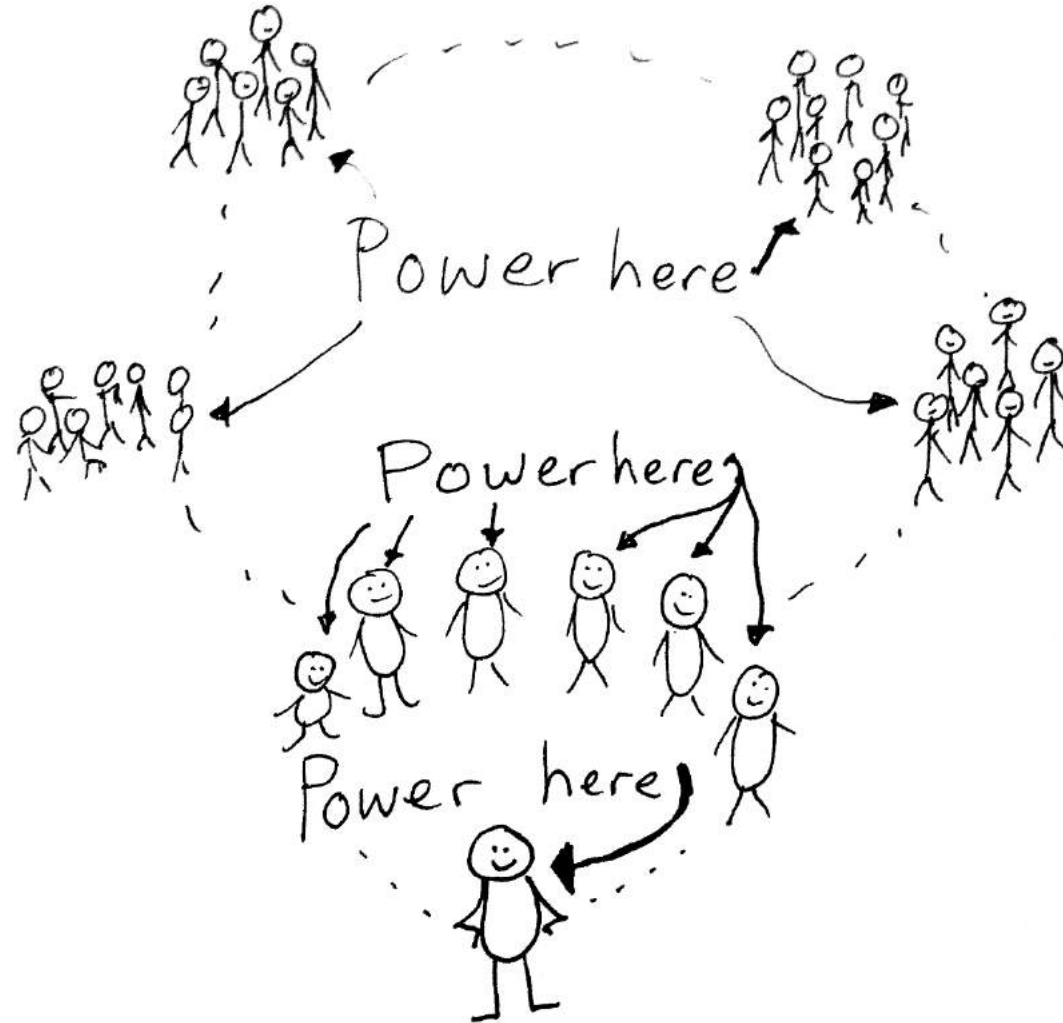
Polycentricity

English-to-English Translations
Many Centers of Power

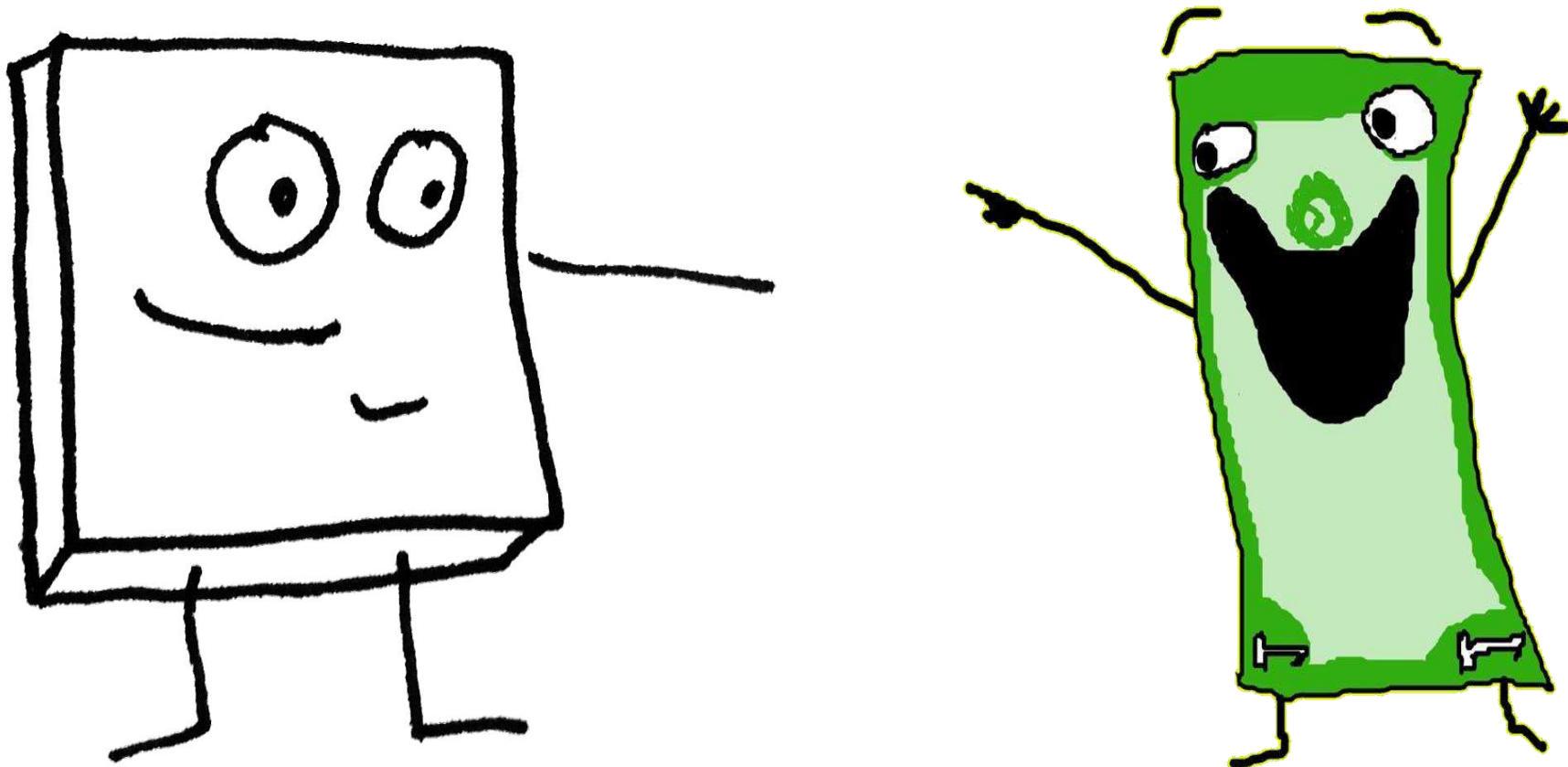




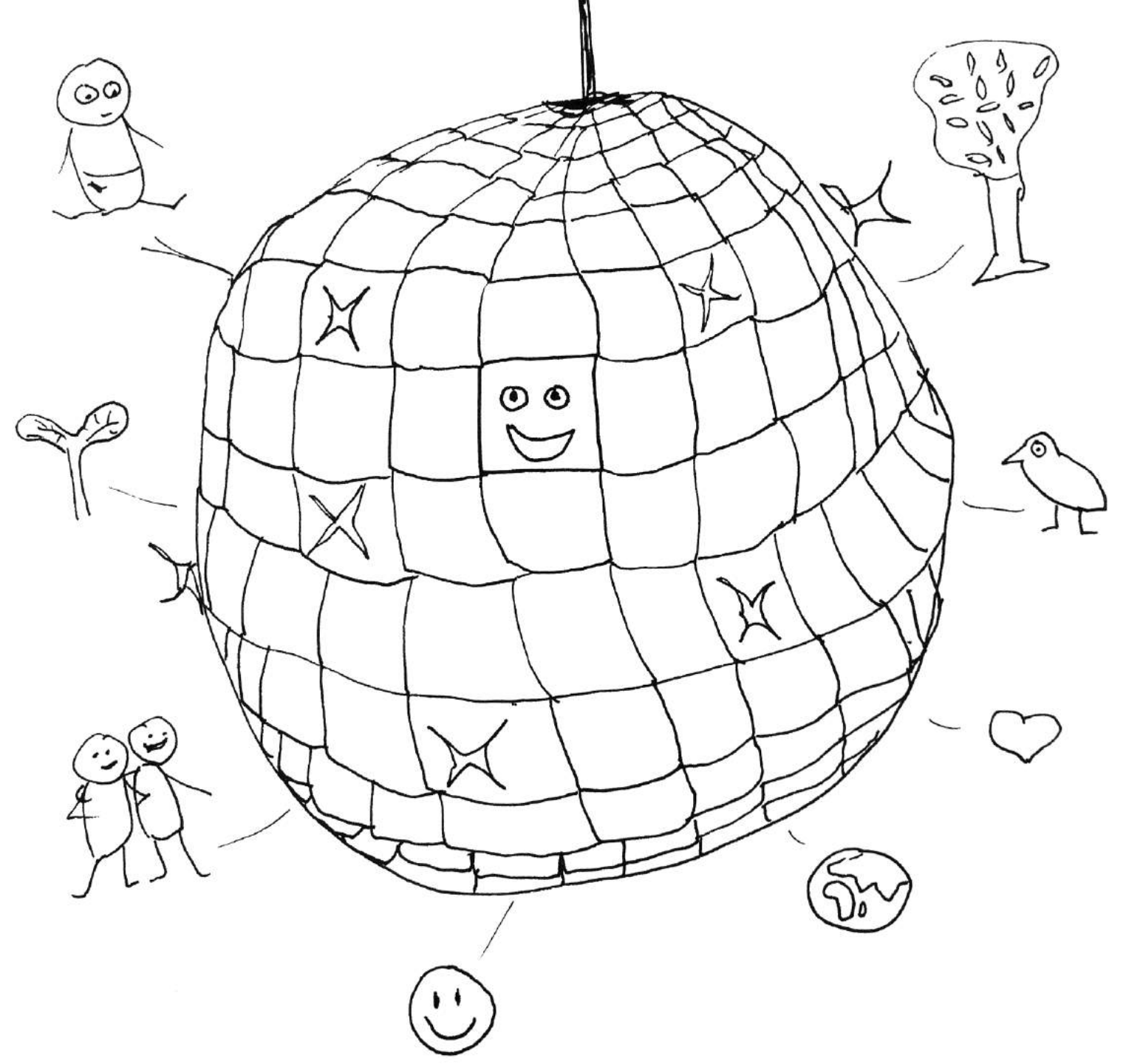
Staff Trusteeship



**Has our legal system become
flat and single-faceted?**



**Let's
change
laws!**



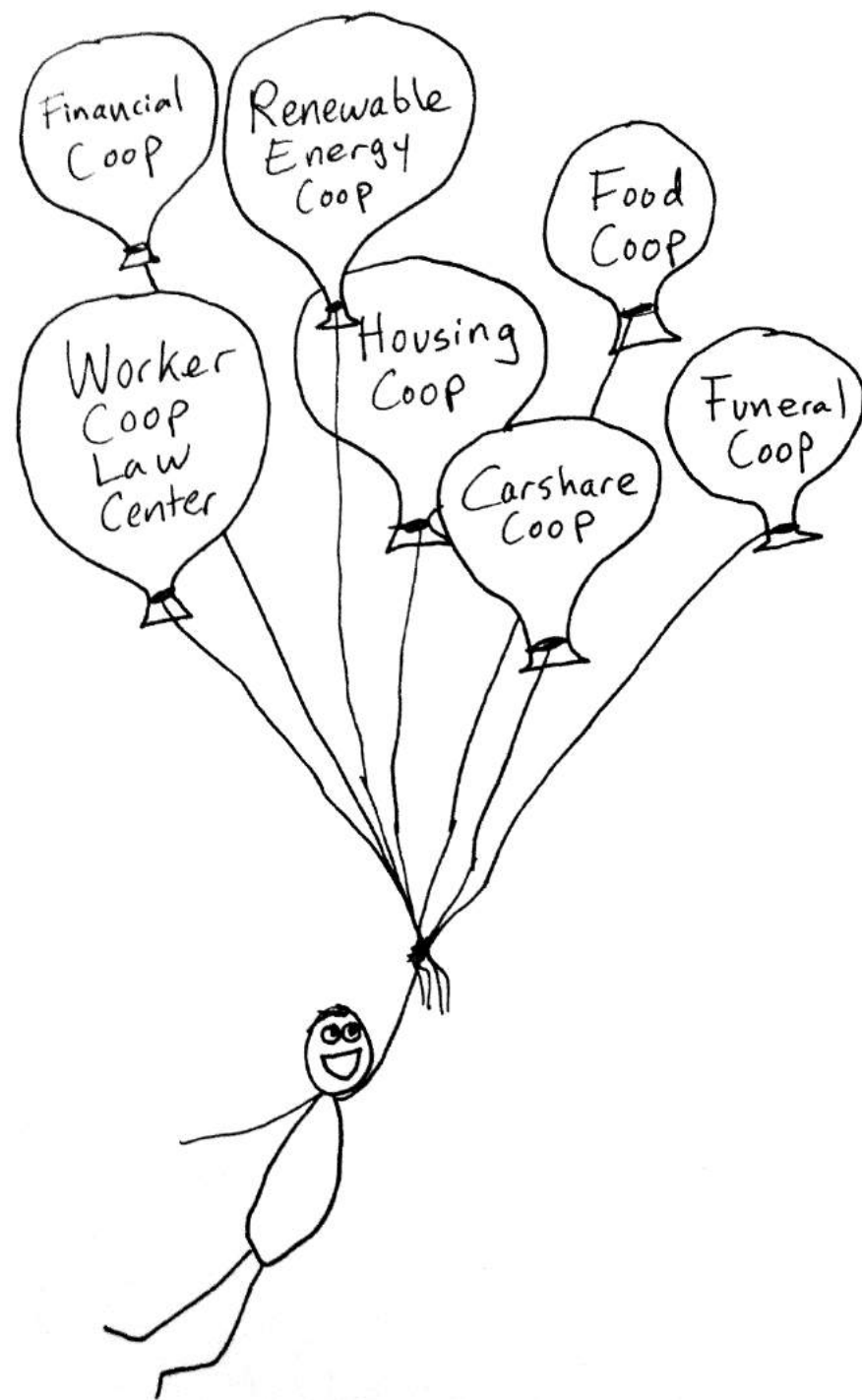
To do:

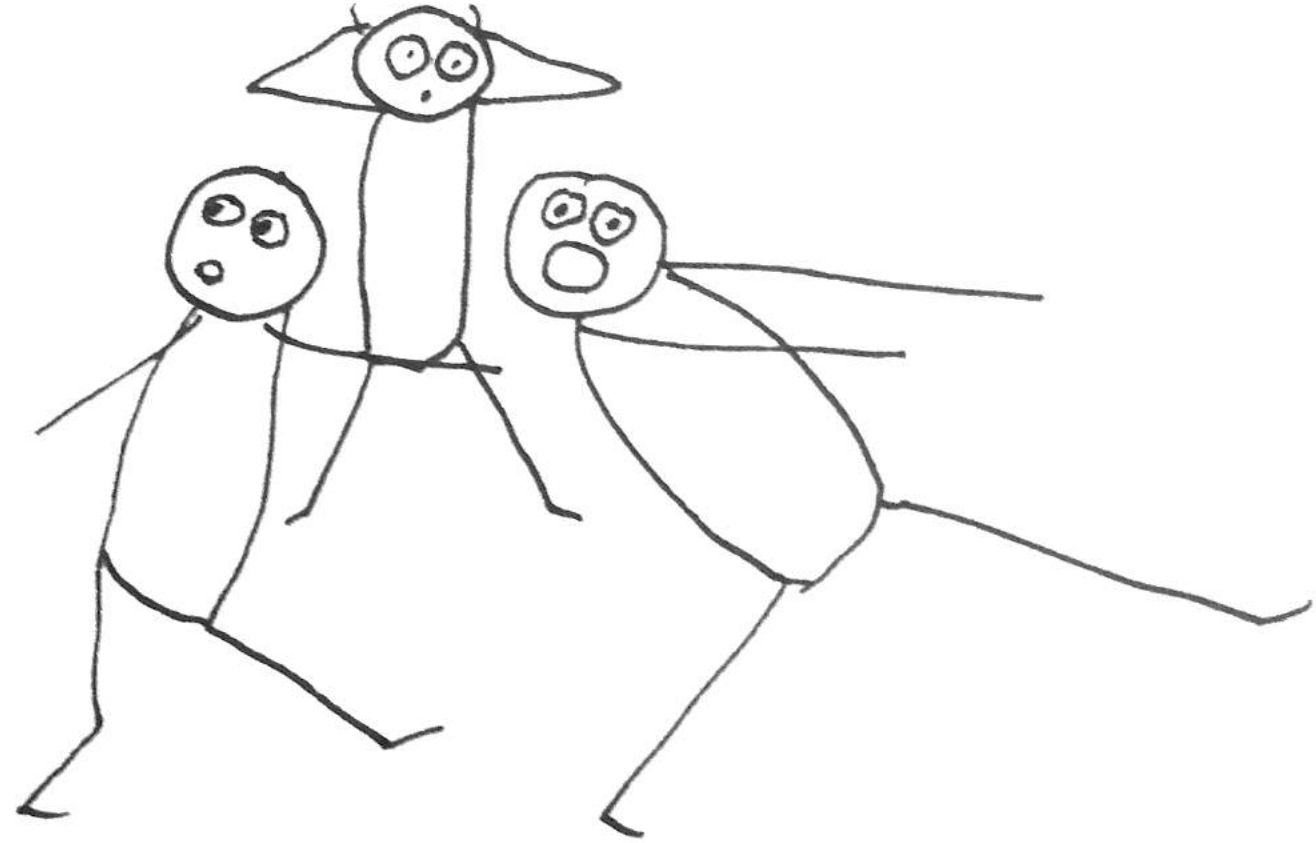
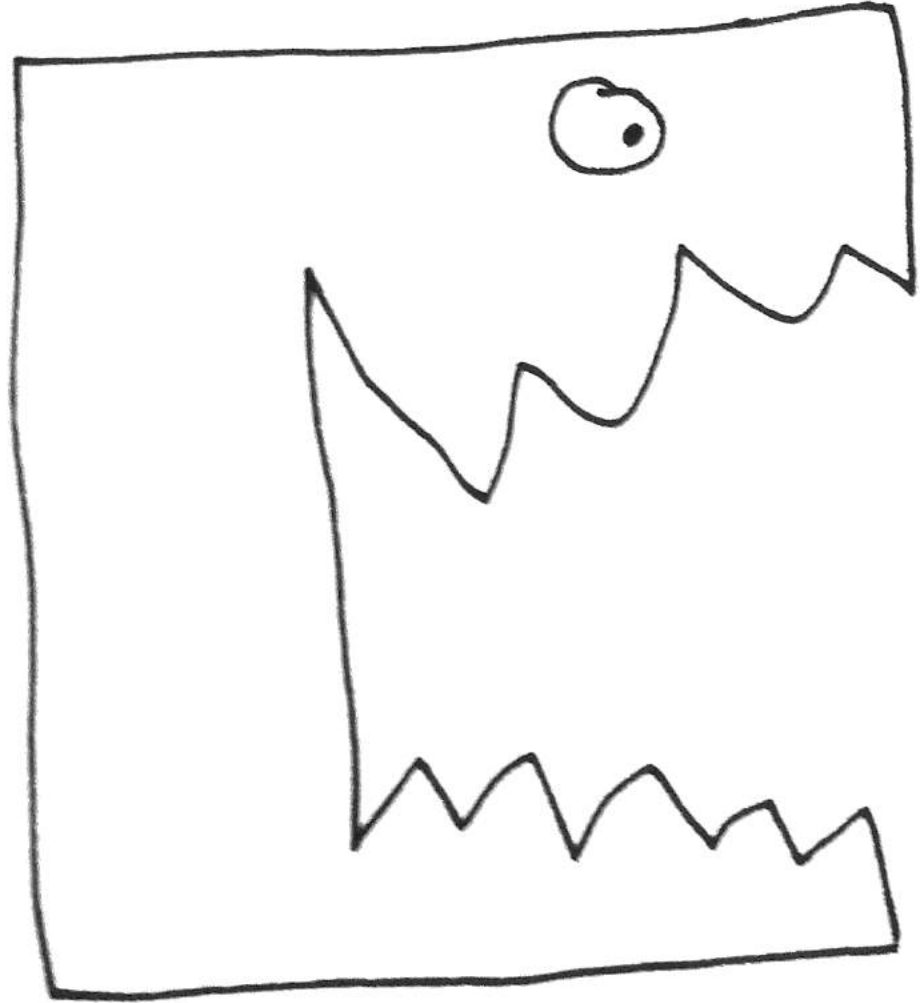
- o Rethink

Everything!

- o Change laws!

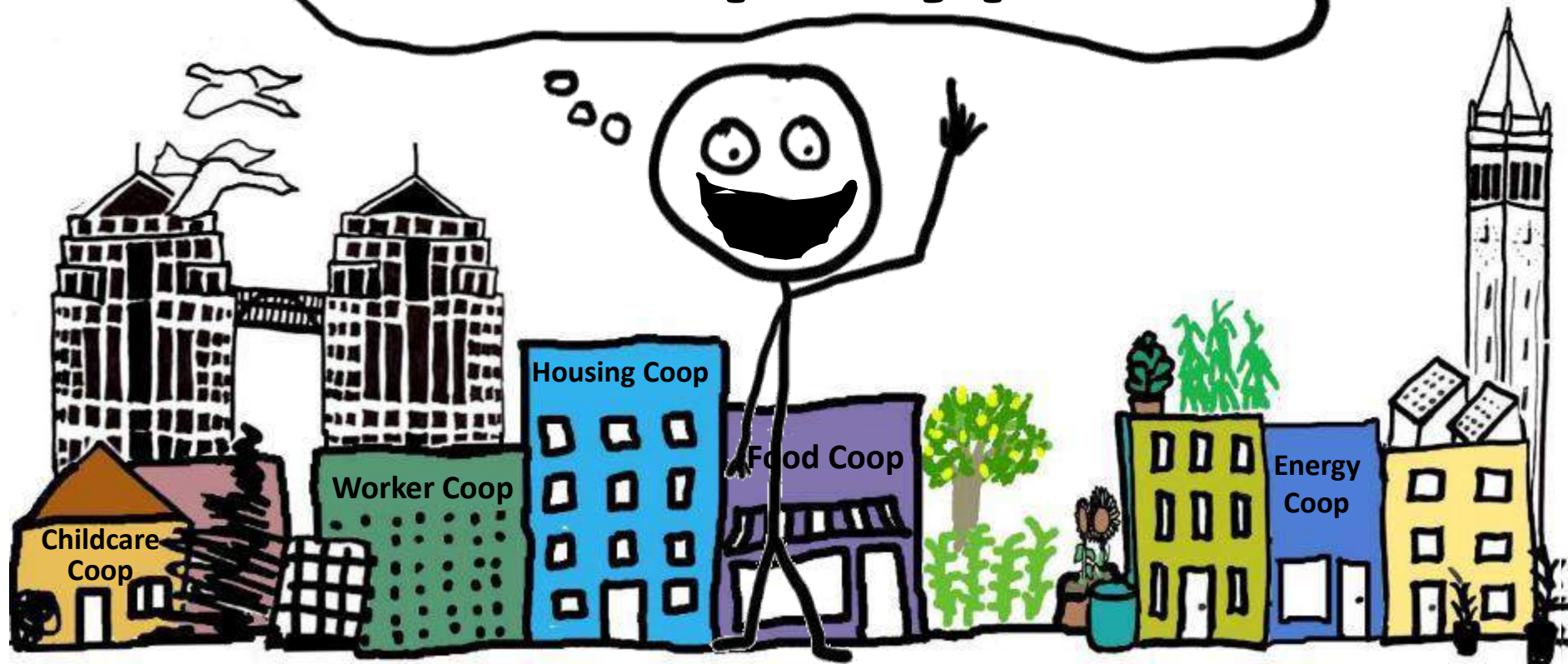
- o Dishes





What is opposite of an apocalypse?

A co-opalypse!





Creatives! Get mutual
Keynote address

**Purpose & Platform ...
The values of co-operation**

James Chin Moody
Co-founder and CEO of Sendle





Q&A Panel

- Tim Horton (Chair)
- Janelle Orsi
- James Chin Moody
- Nuno Silva
- Melina Morrison
- Peter Tregilgas





THANK YOU!

